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12 **Behavioural change box? Applying the COM-B model to understand behavioural**
13 **triggers that support consumption of fruits and vegetable among subscribers of a**
14 **fruit and vegetable box scheme**

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18

Abstract

Objective

19 To understand the key mechanisms that support healthy dietary habits promoted by fruit
20 and vegetable (F&V) box schemes, testing relevant behaviour change triggers identified
21 under the COM-B model in an evaluation research study of a Portuguese F&V box
22 scheme (PROVE).

23

Design

24
25 Correlation study with a post-test-only non-equivalent group design based on survey
26 data. The mechanisms underpinning the differences between subscribers and non-
27 subscribers are operationalized as mediation effects. Data availability, theoretical
28 relevance and empirical validation supported the selection and testing of four potential
29 mediators for the effects of subscribing to the box scheme on F&V consumption. These
30 estimations derive from the coefficients of a structural equation model combined with
31 the product coefficient approach and Sobel test.

32

Setting

35 The study is part of a wider evaluation study on the impact of the PROVE box scheme
36 on sustainability, health, and equity.

37

38 **Participants**

39 A sample of PROVE box subscribers (n=294) was compared with a matched subsample
40 of non-subscribers (n=571) in a nationally representative survey.

41

42 **Results**

43 Subscribing to the PROVE box correlates with an increased probability of eating at least
44 five portions of F&V, irrespective of differences in age, education, and perceived
45 economic difficulties. Diet quality perceptions, and more robustly, the strength of meal
46 habits and household availability were identified as relevant mediators.

47

48 **Conclusions**

49 The subscription to an F&V box scheme is connected with proximal context that
50 enables the consumption of F&V by ensuring more readily available F&V and better
51 situational conditions associated with healthier meal habits.

52

53 **Keywords:**

54 Fruits and vegetable, box schemes, behaviour change, COM-B model

55

56

57 **Introduction**

58

59 Eating at least five portions of fruits and vegetables (F&V) a day is associated with a
60 lower risk of coronary heart diseases and some types of cancers ⁽¹⁾. However, the majority
61 of people in European countries do not comply with these dietary guidelines ⁽²⁾.
62 Understanding the behavioural triggers that support the regular intake of fruit and
63 vegetables is, therefore, a public health issue of great relevance to national and
64 international health priorities.

65 Recent research suggests that some purchase modalities (e.g. box schemes, farmers
66 markets, cooperatives) may be more helpful in promoting healthier and more sustainable
67 diets than others ^(3,4). Farm to table delivery programs, known as “box schemes”, are
68 growing across Europe and North America, innovating the distribution and marketing of
69 fresh produce while mostly relying on Community-Supported Agriculture (CSA)
70 projects, cooperatives or other farmer networks ^(5,6). These models typically ensure the
71 regular provision of baskets of fruits and vegetables to consumers, based on a paid
72 subscription fee to farmers that enables them to count on a stable stream of financial assets
73 (sales or pre-sales) to their farming business ^(5,7,8,9). Many such schemes rely on CSA
74 initiatives that ensure not only a direct link between farmers and consumers but also the
75 sharing of the risks related to the production process. Previous studies have mostly
76 focused on the economic, social, and environmental benefits of F&V boxes ⁽⁵⁾. Only
77 recently have the implications of these new purchasing modalities on diets and health
78 been explored in the literature ⁽¹⁰⁾.

79 Overall, subscription of these options has been linked with a higher consumption of
80 fruit and vegetables ⁽⁸⁾. The reported effects have relied on pre-post ^(10,11,12), cross-
81 sectional ^(13,14) and qualitative research designs ^(7,15). From the consulted literature, the
82 most robust evidence comes from North American experiences. For example, Cohen and
83 collaborators ⁽¹⁰⁾ designed a prospective cohort study targeting individuals affiliated with
84 a seasonal CSA program in New York city, before and after the beginning of the CSA
85 season. The study allowed to compare the changes in food consumption behaviour
86 between the two points in time among active and non-active participants. In comparison
87 with non-active CSA members, active CSA members described a significant increase in
88 servings of F&V and homemade meals before and after the CSA season. More recently,
89 Wilkins et al. ⁽¹²⁾ assessed the differences in weekly vegetable consumption during a
90 seasonal CSA program cycle (before, after, mid season) among CSA members from a

91 rural county in New York, finding that the entry in the programme is correlated with
92 increases in vegetable consumption, vegetable exposure and increased vegetable
93 preferences. Also in the United States, a study from the state of Kentucky, compared
94 responses about food lifestyle behaviours and health outcomes pre and post enrolment in
95 a CSA programme. Based on participant recall data, the results suggested positive impacts
96 in dietary behaviour (including average daily fruit and vegetables servings), health,
97 especially among participants with lower perceived health (and reference). Cross
98 sectional studies with consumers enrolled with CSA programs reached similar
99 conclusions ^(11, 12, 14). Quantitative and qualitative designs identified perceived changes in
100 dietary behaviours associated with the participation in CSA programs, along with other
101 benefits such as freshness, affordability or diversity of the food accessed ^(8, 12, 15, 16, 18).
102 Beyond the benefits related to diets and food, CSA participants also value benefits of the
103 program to farmers' revenue as well as social and environmental impacts of food
104 consumption ^(e.g. 7, 12, 15, 16). Additionally, although program subscribers tend to belong to
105 a specific population group, i.e., more educated, affluent and concerned both about their
106 health and about sustainability ⁽⁶⁾, the literature does report on some successful
107 interventions targeting lower socioeconomic individuals and communities ^(16,17,18),
108 enabling physical and monetary access to box schemes from CSA programs by families
109 with lower socioeconomic position.

110 While some studies discuss plausible mechanisms for explaining how the subscription
111 influences dietary behaviour, such as vegetable exposure and/or purchasing and cooking
112 habits, they do not test the relevance of these explanations. In fact, to our knowledge, very
113 little is known regarding how box scheme programs may influence behavioural triggers
114 for more intake of fruits and vegetables. This study is part of a wider research project –
115 INHERIT (INter-sectoral Health and Environment Research for InnovaTion) – that
116 evaluates practices that aim to promote healthier and more sustainable behaviours by
117 modifying contexts to enable behavioural change ⁽¹⁹⁾. Within this scope, we selected the
118 PROVE box subscription program for its potential to shape proximal food environments.
119 Box delivery enables consumers to gain access - weekly or biweekly, accordingly to the
120 user choice - to boxes of fruits and vegetables from local farmers, enabling a higher
121 consumption of fruit and vegetables and less meat-centric diets than non-subscribers ⁽¹³⁾.
122 In this study, we explore the key pathways that account for the higher likelihood of fruit
123 and vegetable intake levels among PROVE box subscribers.

124 The PROVE subscription program is a Portuguese ‘box scheme’ for local F&V. The
125 program delivers to different locations across the country and is accessible on-line
126 through its website. PROVE subscriptions constitute a variation of community-supported
127 agriculture programs as it provides farmers with access to local networks for the direct
128 selling of weekly subscription boxes of fresh produce. In turn, participating farmers
129 ensure the provision of boxes of seasonal, locally produced fruits and vegetables all year
130 round. The boxes come with a predetermined weight and contain three to five varieties of
131 fruits and vegetables. The composition of the boxes depends on season and availability
132 yet, the share of vegetables and fruits is the same, with a third each of soup vegetables,
133 salad vegetables and fruits of 2 or 3 varieties, as set out in the PROVE handbook for
134 farmers. Also, farmers are prepared to customize the basket depending on consumers
135 preferences - consumers can replace up to 3 F&V varieties. Consumers commit to paying
136 for the boxes, which they can either pick up from a pre-determined location or have home-
137 delivered and are in direct contact with farmers. PROVE is a decentralized project and
138 each local group is self-managed and can define different functioning rules. Overall, there
139 is no minimum commitment for consumers and typically a phone call is sufficient to
140 upgrade or downgrade the order with no penalization. Still, being a PROVE subscriber
141 entails a regular purchase of in season F&Vs.

142 Following the principles of retrospective process evaluations, this study tests a set of
143 theory-based, hypothesised mechanisms in order to better understand the components that
144 make these programs a promising way to enhance dietary practices ⁽²⁰⁾. Although our
145 design cannot establish causality between participation in the program and F&V intake,
146 it can help to disentangle relevant explanations associated with higher consumption
147 among PROVE users. The hypothesised mechanisms are derived from the COM-B model
148 ^(21,22). According to this model, any given behaviour occurs when individuals have the
149 required physical and psychological abilities to perform that action (Capability), a
150 supportive physical and social context / environment (Opportunity, e.g. regular exposure
151 to fruit and vegetables), and reflective (such as intentions, e.g. intention to follow a
152 recommended diet) or automatic processes (e.g., habits, e.g. routinely ending a meal with
153 a fruit portion) that energise/activate it (Motivation) ⁽²¹⁾. This framework served to
154 identify the possible mechanisms underpinning a greater probability of consumption of
155 at least five portions of F&V per day among subscribers of F&V boxes in comparison
156 with non-subscribers.

157 We intend to clarify the process around how a F&V box subscription may contribute
158 to the probability of eating the recommended amount of F&Vs, by identifying the
159 potentially relevant mediation effects between the subscription (PROVE) and the chances
160 of eating at least five portions of F&V per day (five a day). The analysis was structured
161 into three main sequential steps. First (1), we undertook preliminary studies to select the
162 most relevant indicators of Capability, Motivation and Opportunity as related to F&V
163 intake and available in the INHERIT Five-Country Survey ⁽²³⁾ (Table A1, Supplementary
164 materials). Then (2), a structural equation model was developed to estimated regression
165 coefficients needed to (3) estimate and assess the relevance of each mediation effect.

166

167 **Methods**

168

169 **Participants**

170 The study relies on the data of two non-randomised surveys collected online (the
171 PROVE and INHERIT surveys). The modules common to these two questionnaires apply
172 sociodemographic indicators and key determinants of fruit and vegetable intake levels
173 and healthy eating identified in the literature ^(28,29,30,27,31,24,32,33,34). PROVE subscribers are
174 compared with non-subscriber participants in the INHERIT survey of attitudes,
175 preferences and behaviours related to consuming, moving and living. The formulation of
176 the respective items took into account previous studies and was then validated in a pre-
177 study phase ⁽²³⁾ – details in Supplementary Materials, Table A1.

178 The PROVE survey was a self-selecting survey targeted to subscribers based on an
179 online campaign via both the PROVE website, where consumers can check for program
180 updates and baskets composition, and across the social network channels belonging to the
181 PROVE initiative. A chance to win a one-month subscription payment was put forward
182 as an incentive for participating in the study (selected randomly). Data were collected
183 between November 2018 and January 2019 (n=295). PROVE is an ongoing project which
184 entails a flow of users entering and leaving the program. At the beginning of 2018, there
185 were an estimated 4875 active users who were eligible to receive the survey.

186 The INHERIT Five-Country Survey constitutes one component of an international
187 study on the attitudes, preferences and behaviours related to consumption, mobility and
188 housing ⁽²³⁾. Paid online panels compose the INHERIT Survey sample, targeting
189 representative samples of the adult population of the five countries involved by quota
190 sampling. Data were collected between July and November 2018.

191 We considered only the Portuguese INHERIT Five-Country Survey sample and selected
192 a subsample from the data available to improve survey comparability. Firstly, this led to
193 the exclusion of a few respondents because they reported buying fruits and vegetables by
194 regular box schemes (based on the question ‘where do you buy your fruits and
195 vegetables’). We then selected a subsample according to a propensity score matching
196 procedure (coarsened exact matching) that identified matched cases in both surveys based
197 on key demographic features (gender, age group, education group, region) ⁽³⁵⁾. For this
198 process, a subsample of PROVE sample is taken as the target sample, considering only
199 full data cases in matched variables (n = 143). Bias treatment-effects were made to assess
200 if samples selection process biased estimation of eating at least 5 portions of F&V a day
201 with endogenous switching regressions. No evidence for sample selection bias was found
202 - reported elsewhere ⁽¹³⁾.

203 This procedure led to the selection of a subsample of 571 cases. After combining the
204 databases, the “PROVE” variable served to identify the members of each of the two
205 samples (“subscriber” and non-subscriber). A flow chart on the sampling process is
206 presented (Figure 1).

207

208 [Insert Figure 1]

209 Notes. ¹To ensure data quality, the study only considered individuals that completed the questionnaire and excluded responders both
210 who took less than 40% of the median time for responding and those who took over three times the median response time.
211 ²Propensity score matching procedure is “a statistical technique in which a treatment case is matched with one or more control
212 cases based on each case’s propensity score” to reduce selection bias (35, p. 1). The procedure was generated by R software and the
213 Matchit package, using testing alternative techniques. The final selection was based on the Coarsened Exact Matching technique,
214 since it ensured better results in terms of reducing the propensity scores between samples [13]. ³PROVE reference sample is a
215 subsample composed by the cases with full data on the matching variables - gender, age group, education group, and region (N =
216 143).

217

218

219 **Measures**

220

221 **F&V intake**

222 A standardised 15 items for the Self-Reported Food Frequency Questionnaire (Food
223 Frequency Questionnaire, FFQ) served for the collection of dietary information ^(36,23). The
224 frequency of consumption for each food group was asked about on separate screens
225 complemented by visual depictions of a typical portion. Respondents were asked to
226 indicate how often they consume fruits and vegetables separately (9-point Likert scale).
227 The daily portions of fruits and vegetables were estimated on the basis of the conversion
228 table adopted by the authors ⁽³⁶⁾. The final variable resulted from the sum of daily portions

229 of fruits and vegetables recoded as a dichotomous variable (Five a day: less than 5
230 portions a day; 5 or more portions a day).

231

232 **COM-B mediation variables**

233 The selection of potential explanatory variables was based on data availability, their
234 theoretical relevance and empirical validation criteria. The relevant variables established
235 in the literature on the determinants of diet and diet change ^(24,25,26,27) were identified in
236 the survey – details in the Supplementary materials (Table A1, Supplementary materials).
237 The variables individually correlated with F&V irrespective of selected control variables
238 (Tables A2 – A6, Supplementary materials) were considered as potential mediations.

239 In line with the literature, indicators for knowledge and self-regulatory skills were
240 considered for assessing capability ⁽²⁴⁾. For motivation, indicators designed to assess
241 behaviour intention (to follow a recommended diet – including the intake of 5 F&V
242 portions per day), values (health, sustainability, social justice) and habits, were
243 considered ^(37,38). For opportunity, indicators describing social and physical features of
244 proximal context ^(34,31,28), were considered, including indicators concerning social norm
245 for healthy eating, F&V household availability, or perceived impact of higher higher
246 affordability and accessibility (distance from store) to fruits and vegetables in stores,
247 restaurants and public places on diet change.

248 From the initial set, the following four variables were selected as potential mediators:
249 diet quality perception, strength of habit of consuming fruit after meals, strength of habit
250 of consuming dessert after meals, and F&V home availability index.

251 The diet quality perception variable addresses the capability domain of the COM-B
252 model and assesses individual perceptions of how healthy their diet is on a scale of 1-7
253 (from 1, very unhealthy, to 7, totally healthy, in response to the question: how healthy do
254 you think your diet is?), here taken as a proxy for knowledge on healthy eating.

255 Habits, in turn, concern the motivation domain and are defined as “a process by which
256 a stimulus automatically generates an impulse towards action” ⁽²⁷⁾. In order to understand
257 motivation for behaviour change, it is important to consider healthy and unhealthy habits
258 interactions ⁽³⁸⁾. Habits refer to contextualized-learned associations in which given
259 situational cues would suffice to (automatically) start the behaviour without any
260 deliberate decision to do so ⁽²⁷⁾, for example, serving a salad portion with the meal when
261 the bowl is on the table. Our study measured the strength of two habits based on an
262 adapted short version of the Self-Reported Habit Index ⁽³⁹⁾, considering the habitual intake

263 (i) of fruits and/or vegetables (F&V habit assessed conjointly) and (ii) of desserts with
264 main meals. Each habit strength score was computed by calculating the average score of
265 six items, assessed on an agreement scale for three sentences concerning the lunch and
266 dinner situation (“Eating fruits or vegetables/dessert at lunch/dinner time on weekdays is
267 something that I do without thinking; ... is natural for me to do; ... I do automatically”).
268 Both measures demonstrated good internal consistency scores (fruit after meals
269 Cronbach’s Alpha = .913; dessert after meals, Cronbach’s Alpha= .919).

270 Finally, the physical availability of fresh fruits and vegetables was measured by the
271 household availability scale originally adapted from the Home Food Assessment tool ⁽⁴⁰⁾.
272 The score was computed by averaging three items that assessed the frequency of fresh
273 fruit or vegetables available in the household, ready for consumption and visible at home
274 on a scale from 1 to 7 (Cronbach’s Alpha=.971).

275

276 **Control variables**

277 A set of sociodemographic variables were considered as control variables, specifically
278 gender (female), age group (18-34 years old, 35-50 years old, 50+ years old), perceived
279 economic difficulties (no difficulties, some economic difficulties) and education group
280 (primary/lower secondary, upper secondary, tertiary). Education group is defined
281 following the International Standard Classification of Education designations. The first
282 category encompasses people with primary and lower secondary education (in Portugal,
283 lower secondary education corresponds to full "basic" education, ending after 9 years of
284 schooling); the second category encompasses people with upper secondary, ending after
285 12 years of schooling in Portugal; tertiary education refers to college degree education.

286

287 **Analysis**

288 The analytical process was structured into three main steps. First, we undertook
289 preliminary studies to select the most relevant indicators of Capability, Motivation and
290 Opportunity as related to F&V intake and available in the INHERIT Five-Country
291 Survey. These included descriptive, correlational and regression studies (Table A1,
292 Supplementary materials). The variables individually correlated with F&V irrespective
293 of our selected control variables were selected as potential mediators (Tables A2 – A6,
294 Supplementary materials).

295 The second step concerned the estimation of the direct and mediated effects of a
296 PROVE subscription in eating at least 5 portions of F&V a day. This included calculating

297 the structural equation model that incorporated the variables selected as mediators – the
298 model accordingly includes paths concerning the effects of a PROVE subscription on the
299 potential mediators and their respective effects on F&V intake levels. The initial model
300 was adjusted by deleting non-significant paths and assessing the modification indices.
301 This estimated the regression coefficients and fitness statistics according to the Lavaan
302 package in R ⁽⁴¹⁾, based on robust estimations.

303 All the paths included the same set of control variables. The initial path included five
304 equations (four predicting each potential mediator and one for F&V intake) and six
305 correlation associations (pairwise correlations among all the potential mediators). In order
306 to better adjust the model to the data, we then deleted the non-statistically relevant paths
307 ($p > .05$). The final version of the structural equation model incorporates 842 cases due to
308 missing dealing procedures (listwise) and estimates five regression equations and five
309 correlation relations.

310 The model goodness of fit was evaluated by the normed χ^2 statistic (χ^2/df), the
311 comparative fit index (CFI), the Tucker–Lewis index (TLI), the standardized root mean-
312 square residual (SRMR), and the root-mean-square error of approximation (RMSEA). As
313 criteria, we considered a good data fit as duly reflected in the following scores: $\chi^2/df <$
314 3 , $CFI > 0.90$, $TLI > 0.90$, $SRMR < 0.08$, $RMSEA_{IC_{90\%}} < 0.08$, $p < .05$.

315 The third step involved estimating and statistically testing each potential mediation
316 effect. The mediation effect was estimated by the product of the coefficients approach
317 (the effect the coefficient produces on the independent mediator variable and the
318 coefficient effect of the mediator on the dependent variable), after rendering the
319 coefficients comparable ⁽⁴²⁾. Finally, a Sobel test was computed in order to assess the
320 statistical relevance of each mediation effect.

321

322 **Results**

323

324 The study included a total of 865 participants (571 non-subscribers and 294
325 subscribers), mostly female (68.5%), aged between 35 and 49 (49.2%), with tertiary
326 education qualifications (66.7%), living in urban settings (93.9%) without any perceived
327 economic difficulties (64.7%) (Table 1). Overall, 39% of the sample consumed at least
328 five F&V a day: 60% among subscribers and 29% among non-subscribers. PROVE
329 baskets serve households of singles and couples (27%), three people (30%) and four or
330 more people (33%). A wide variety of subscription times in the program was observed

331 among responders (from only a few months up to 12 years), while the average
332 subscription time was 1.5 years. Subscription time in the program (less than 1 year, 1
333 year, 2 years, more than 2 years) and frequency of basket (weekly, biweekly, monthly,
334 less than monthly) did not influence chances of having at least 5 portions a day of F&V
335 after controlling for socioeconomic variables (Supplementary materials, table A8).

336

337 [Insert Table 1]

338

339 To confirm whether the differences between subscribers and nonsubscribers remain
340 relevant after controlling for sociodemographic variables (i.e., gender, age, education,
341 perceived economic difficulties), we estimated a regression model for the F&V intake
342 variable (probit models). All the variables showed a relevant statistical effect on the
343 probability of eating at least five portions of F&V a day ($p < 0.05$) (Table 2).

344

345 [Insert Table 2]

346

347 The coefficients showed that the likelihood of eating at least five portions of F&V a
348 day is lower among younger age groups (in comparison with people aged 50 or over),
349 among lesser educated persons (in comparison with people with tertiary education), and
350 higher among people without any perceived economic difficulties and among PROVE
351 subscribers (Table 3).

352

353 [Insert Table 3]

354

355 All the variables selected as potential mediators differed significantly between the
356 respective samples ($p < .05$) (Table 3). Subscribers had higher scores for perceived diet
357 healthiness, habit strength regarding the eating of F&Vs at main meals, higher scores of
358 household F&V availability and weaker habits of eating desserts after main meals.

359 After these preliminary analyses, the structured equation model was estimated. Table
360 4 presents the final regression coefficients estimated in the path analysis to assess the
361 mediation effects. The model reported a good fit to the data ($\chi^2/df = 2.60$, CFI=.997,
362 TLI=.974, SMRM=.011, RMSEA_{IC90%} = 0.01 - .196, $p = .508$).

363 As Table 4 sets out, in terms of the first set of equations (path a), the PROVE
364 subscription correlates with the scores for diet quality perception, diet habit strength and

365 household availability and is relevant independent of the socioeconomic variables
366 (control variables): subscribing to PROVE interlinks with healthier perceived personal
367 diets, healthier eating habits (stronger habits of eating F&Vs and weaker habits of eating
368 desserts at main meals) and higher household F&V availability scores (the R output is
369 available for consultation in appendix Table A7).

370 In the F&V intake (path b) calculation results, it is interesting to observe, how in the
371 equation considering the potential mediators, the subscription effect (PROVE) on the five
372 a day variable loses significance ($B=.581$, $p = .166$), suggesting a total mediation effect,
373 hence, suggesting the variables introduced explain the differentials between the samples
374 (the PROVE variable) as regards the likelihood of consuming the recommended amount
375 of F&Vs (Table 4).

376

377 [Insert Table 4]

378

379 The result of estimating each mediation effect derives from the product between the
380 respective coefficients in path a and path b, after these were rendered comparable. Figure
381 1 depicts these converted coefficients with the significance of the mediation effect
382 coefficients calculated by the Sobel test.

383

384 [Insert Figure 2]

385

Notes.

386

Direct effects in black (full line arrows). Mediated effects in gray (dotted line arrows).

387

Direct effect – Paths (a), left side of the figure Paths (b), right side of the figure – regression coefficients made comparable

388

according to MacKinnon and Dwyer (42).

389

Control variables omitted in the Figure.

390

* $p < .05$, ** $p < .01$, *** $p < .001$.

391

392 All the mediation effects emerged as both statistically relevant (Sobel test, $p < .05$).
393 Since mediation effect coefficients are above zero (positive mediation effects), results
394 suggest that the association between the F&V box subscription and a higher intake of
395 F&V is partially explained by the shaping of diet quality perceptions, habits at main meals
396 and on household availability that in turn raises the probability of eating at least five F&V
397 portion per day. The operation standardises the regression coefficients to allow for
398 comparisons between the effects on F&V intake. Among the mediators identified,
399 household availability reports the highest estimate followed by the strength of the habit
400 of eating F&Vs at main meals. These results indicate that the association between the

401 PROVE subscription and dietary intake mainly arises from the higher availability of F&V
402 in the household and the strength of habit in terms of F&V consumption at main meals.

403

404 **Conclusion**

405 Eating at least five portions of fruit and vegetables (F&V) per day is an important
406 benchmark for promoting public health nutrition. F&V box subscription programs have
407 already been shown to be associated with higher levels of fruit and vegetable intakes ⁽⁸⁾
408 but evidence is still lacking in regards potential explanatory mechanisms. In this study,
409 we tested the potential explanatory factors behind the relatively higher fruit and vegetable
410 intakes among F&V box scheme subscribers. Based on the COM-B model proposed by
411 Michie and collaborators (2011) ⁽²¹⁾, we were able to identify the main variables that
412 significantly influence this process.

413 In our study, after controlling the effect of socioeconomic factors, the subscriber
414 advantages in F&V consumption stem from differences in diet knowledge, the strength
415 of healthy habits (fruits and not dessert after main meals) and F&V household availability.
416 Our results demonstrate higher daily F&V consumption among fruit and vegetable box
417 subscribers is mediated by higher perception of diet quality (capability factor), higher
418 habit strength in relation to eating F&Vs and not eating desserts (motivation factor) and
419 the higher household availability of F&Vs (opportunity factor).

420 F&V availability in the household has been consistently signalled as a key contextual
421 predictor of intake ^(43,44). In this sense, F&V basket schemes overcome initial difficulties
422 arising from the lack of availability of fresh food in local grocery stores ⁽⁴⁵⁾ and place
423 F&V right onto the plates of consumers. In keeping with how habit formation implies
424 consistent exposure to situational cues, it is also plausible that the increased household
425 F&V availability ends up supporting these processes and helps to overcome frequently
426 cited barriers for F&V intake, such as forgetting to eat it ⁽⁴⁶⁾. This increase in available
427 fresh food, coupled with an increase in F&V consumption habits and more positive
428 perceptions may constitute an important trigger for change. Diet knowledge also helps
429 support higher F&V consumption among subscribers. The PROVE box scheme and other
430 F&V outlets bring consumers close to farmers, such as farmers' markets, have been linked
431 to consumer awareness of issues such as seasonality and F&V diversity ⁽¹³⁾. Building
432 knowledge and understanding about the importance of purchasing and preparing F&V
433 may be an effective intervention for behaviour change ^(47,48,49).

434 Overall, the study encountered relevance in three factors in the COM-B model
435 dimensions that convey how higher F&V consumption receives support from both
436 conscious (e.g., diet perceptions) and automatic (e.g., habit strength) individual factors,
437 but also more structural environmental factors (e.g., F&V availability). This result
438 concurs with dual models of information processing ⁽⁵⁰⁾.

439 PROVE subscribers tend to be urban female, higher educated, with no economic
440 difficulties - the upper socioeconomic profile has been identified in other consumer
441 studies of these subscribing schemes ⁽⁶⁾. Our study seeks to control its effects on the
442 mediation studies, yet the identification of the socio-economic profile may signal a
443 strategy not available or underused among less low resource people and households.

444 These results contain important practical policy implications and help to strengthen
445 the arguments in favour of F&V basket schemes. By providing the opportunity to increase
446 the availability of fruit and vegetables in households, this type of alternative
447 commercialization scheme may indeed constitute a powerful policy tool for promoting
448 healthier dietary patterns. Considering the importance of diet profiles rooted in
449 socioeconomic disadvantages, one way to upgrade its effect may be broad the social
450 profile of consumers. Promotion campaigns should target those with less privileged
451 socioeconomic backgrounds by ensuring free or affordable options ^(16,17,18). To enable
452 less privileged socioeconomic groups to use such schemes requires steps to make F&V
453 box subscription affordable and desirable. Capabilities of diverse groups in the form of
454 familiarity with produce varieties and cooking methods also need to be addressed ⁽⁵⁵⁻⁵⁷⁾.

455 To foster chances for behaviour change and increase of F&V intake, the programs may
456 be complemented with initiatives that help people integrate different F&V in meals and
457 snacks (capabilities)– addressing reported unfamiliarity and low exposure to F&V variety
458 seasonality in some low socio-economic groups ⁽⁵⁵⁻⁵⁷⁾ – and suggesting tips to include
459 F&V in relevant contexts to make household availability evident (opportunity) and allow
460 healthy habits development (motivation).

461 This study adds to our understanding of the explanatory factors behind the increased
462 consumption of fruit and vegetables among F&V box scheme subscribers. Nevertheless,
463 the identification of relevant facts was constrained by data availability. The surveys were
464 developed built upon a broad literature review and on indicators tested and validated by
465 previous research. This led to exclusion of some theoretical relevant factors due to
466 operationalization difficulties in a questionnaire format - such as the emotional factors
467 (part of the motivation component, ²¹).

468 Also, taking the correlational nature of the data into consideration, it is not possible to
469 disentangle the causal relationships studied; it may be the case that individuals with
470 previous higher F&V intake levels are those who opt to sign up to these box schemes in
471 the first place. Hence, this requires intervention studies with randomly selected samples
472 in the future to draw firmer conclusions regarding the actual nature of these relationships.
473 Another limitation stems from the subscriber sample registering higher levels of
474 education, fewer economic difficulties and with a greater proportion of women, which all
475 constitute social-demographic variables previously associated with higher levels of F&V
476 intake ^(51,52,53). Nonetheless, these were duly controlled for in the estimated regression
477 models in which the tested mediators were able to explain differences in F&V intake over
478 and above these social-demographic predictors. Also, we attempt to compare matched
479 samples from the two surveys, selected with a propensity score matching procedure
480 (Figure 1). Even though missing data hindered a more complete match between the
481 groups, sample heterogeneity effect was studied with endogenous switching regressions
482 that found no evidence for sample selection bias – reported in Craveiro et al. ⁽¹³⁾.

483 Based on the behavioural change model "COM-B" it was possible to identify relevant
484 pathways by which a F&V box scheme contributes to F&V intake. Differences in F&V
485 intake levels between subscribers and non-subscribers of PROVE can be attributed to
486 differences in home F&V availability, the strength of meal habits, and perceptions of diet
487 quality, in terms of healthiness. The benefits of such programs should be extended by
488 devising strategies to target low-income households and poor socioeconomic
489 backgrounds ^(16,17,18), fostering knowledge regarding healthy diets ⁽⁴⁷⁾, and enabling
490 people to shape proximal environments, in order to associate F&V consumption to
491 relevant meal contexts through making F&V easily accessible, and thereby fostering the
492 development of F&V consumption habits ⁽⁵⁴⁾.

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668 **Tables and figures**

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670 **Table 1. Sample description**

Variables		PROVE				Total	
		Non-subscriber		Subscriber		N	%
		N	%	N	%		
Gender	Male	256	44.8%	47	16.0%	303	35.0%
	Female	315	55.2%	191	65.0%	506	58.5%
	NR	0		56	19.0%	56	6.5%
	Total	571	100.0%	294	100.0%	865	100.0%
Age group	18-34 years	116	20.3%	51	17.8%	167	19.5%
	35-49 years	276	48.3%	146	51.0%	422	49.2%
	50+ years	179	31.3%	89	31.1%	268	31.3%
	Total	571	100.0%	212	100.0%	857	100.0%
Education level	Primary/lower secondary	91	15.9%	8	2.7%	99	11.5%
	Upper secondary	160	28.0%	29	9.9%	189	21.9%
	Tertiary	320	56.0%	256	87.4%	576	66.7%
	Total	571	100.0%	293	100.0%	864	100.0%
Town	Rural	30	5.3%	18	8.5%	48	6.1%
	Urban	541	94.7%	194	91.5%	735	93.9%
	Total	571	100.0%	212	100.0%	783	100.0%
Economic difficulties	No	302	52.9%	249	88.6%	551	64.7%
	Yes	269	47.1%	32	11.4%	301	35.3%
	Total	571	100.0%	293	100.0%	852	100.0%
Total		571	100.0%	294	100.0%	865	100.0%

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Notes. N, Frequency. %, Percentage.

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674 Table 2. Regression coefficients: simple equation

Independent variables		Beta	SE
Age group	18-34 years old	-.483**	.144
	35-49 years old	-.437***	.115
Education group	Primary/lower secondary	-.723***	.180
	Upper secondary	-.452***	.128
Economic difficulties	No	.207*	.105
PROVE	Subscriber	.754**	.110

678 Notes. Beta, Unstandardized coefficients. SE, Standard Error.

679 *p<.05, **p<.01, ***p<.001

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684 Table 3. Descriptives of potential mediators

Variables	PROVE				T test	
	Non-subscriber		Subscriber		t	p
	M	SD	M	SD		
Diet perception	4.7	1.1	5.0	1.0	3.193***	0.001
Habit strength F&V	4.8	1.7	5.6	1.5	6.816***	0.001
Habit strength dessert	2.7	1.7	2.0	1.5	-6.185***	0.001
Household availability	6.2	1.1	9.4	1.0	42.515***	0.001

685 Notes. M, Mean. SD, Standard deviation. t, T-test statistics. p, Significance.

686 *p<.05, **p<.01, ***p<.001

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692 Table 4. Regression coefficients from path model (N=842)

Independent variables	Paths a								Paths b		
	Diet Perception		Habit strength F&V		Habit strength dessert		Household availability		Five a day		
	Beta	SE	Beta	SE	Beta	SE	Beta	SE	Beta	SE	
Age group	18-34 yrs	-.381*	.112	-.451*	.172	-.306	.176	-.465***	.111	-.183	.131
	35-49 yrs	-.235*	.089	-.21	.138	-.307*	.129	-.216*	.090	-.294*	.109
Education group	Primary/lower secondary	-.395*	.114	-.203	.209	.361	.205	-.12	.139	-.522*	.167
	Upper secondary	-.273*	.096	-.135	.140	.455**	.138	-.131	.093	-.282*	.118
Economic difficulties	No	.263*	.080	.33*	.127	.163	.123	.375**	.084	-.031	.098
PROVE	Subscriber	.231*	.087	.912**	.138	-.537**	.139	3.337*	.087	-.581	.166
Mediators	Diet perception									.283***	.044
	Habit strength F&V									.124***	.031
	Habit strength dessert									-.064*	.026
	Household availability									.339***	.044

Notes. Beta, Unstandardized coefficients. SE, Standard Error.

*p<.05, **p<.01, ***p<.001

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