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# Simulation-based optimization for resectorization in healthcare systems

Aydin Teymourifar 

CEGE - Centro de Estudos em Gestão e Economia, Católica Porto Business School, Porto, Portugal

## ABSTRACT

The main objective of the sectorization approach is to divide a vast region into symmetric sectors. Balancing accessibility of healthcare units, which is commonly between the goals of governments is closely related to the concept of sectorization. When the desired equilibrium between sectors is lost resectorization is applied. In this study, we propose a new model based on the resectorization concept for balancing the accessibility of healthcare services in a region. We consider each hospital and the patients that choose it as a sector. We define a new bi-objective function, which includes the goal of improving quality and accessibility. We use simulation-based optimization for resectorization and we portray it as a tool for policymaking based on contract mechanisms. A case study is utilized in the section on experimental results. The outcomes demonstrate that it is achievable to balance the accessibility of healthcare units with a suitable contract mechanism.

## ARTICLE HISTORY

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## KEYWORDS

Resectorization; balancing accessibility of healthcare units; contract mechanisms; simulation-based optimization

## 1. Introduction

In this study, we deal with a healthcare system that exists in some countries, which consists of private and public hospitals with dissimilar features (Teymourifar, et al., 2021). Usually, in such systems, waiting times in public hospitals are high, service quality is low, but payments are also low. On the contrary, in private hospitals, although the payments are mostly high, service quality is satisfactory, and waiting times are low (Kaya, et al., 2020). Besides, we assume that private hospitals are more accessible in the dealt system. In this situation, most of the patients prefer public hospitals, which is usually because of their affordable prices. However, in some studies, it is determined that in such systems, some of the patients who currently go to public hospitals, prefer to go to private ones because of better quality (Kaya, et al., 2020). They do such decisions when affordable prices are offered in private hospitals. This is a general situation and it is discussed in the literature that the price has serious effects on patients' choice of hospital (Qin & Prybutok, 2013). In this study, we suppose that the accessibility of hospitals likewise has a significant impact on the choice of patients. The goal of this study is to demonstrate that directing some patients from public hospitals to private ones can be socially beneficial. The justification for this can be as follows: more patients get better quality and more accessible services, and also private hospitals can increase their profits. In order to achieve these goals, the government offers

a contract to private hospitals and declares that it will give more subsidies to the patients of those hospitals. This decision makes the payment of the patients more affordable. Although this may grow public expenses, it rises the satisfaction of the patients as it enables them to reach a better service (Kaya, et al., 2020; Qin & Prybutok, 2013; Teymourifar, et al., 2021).

Modelling the hospital choice decisions of patients is very important both scientifically and practically (Smith et al., 2018). If governments are aware of the characteristics of these decisions, they can make serious improvements in the healthcare systems. As mentioned before, one of the factors that affect the hospital selection of patients is the price (Kaya, et al., 2020; Teymourifar, et al., 2021). However, the accessibility of the patients to the hospitals is also important. Private hospitals can be preferred by some patients in terms of both accessibility and quality, but they may not go there due to the high price. In this study, we define a new utility function to analyse patients' decisions, which incorporates accessibility, waiting times, price, and quality factors.

In the sectorisation approach, a large region is supposed to be divided into balance units (Teymourifar et al., 2021). Sectorisation has several applications in different fields. It is possible to define accessibility to health units based on this concept. Resectorization is a similar notion though is associated with situations that change over time. For example, if sectors have already been formed but the balance between them has not been provided or has been violated, resectorization is

desired. In this study, for the first time in the literature, we consider each hospital and the patients who prefer it as a sector. One of the main ideas of the study is that the government tries to increase patients' utility by directing more patients to private hospitals with a suitable contract. This argument has been investigated previously in the literature (Kaya, et al., 2020; Teymourifar, et al., 2021), but we combine the concepts of patients' utility and resectorization. Balancing demands in a healthcare system is beneficial for society, which is one of the main subjects of this study.

One of the essential objectives of resectorization is to balance accessibility to facilities. Subsidisation is an important and effective tool for governments (Qian, Guo, 2017). The government can provide more subsidies for patients who want to go to private hospitals. In this case, a more balanced system can be formed.

The capacity of private hospitals may not be as high as that of public ones. As more patients choose private hospitals, the waiting times increase there, which is not a satisfactory situation for patients and therefore affects their choice of hospital. Hence, the government can provide financial aid to private hospitals to increase their capacity.

Based on the foregoing, the novelties of this study can be summarised as follows: a new model for resectorization in healthcare systems is proposed. Public-private sectors collaboration, which is based on contract mechanisms, is combined with the concept of resectorization. A new objective function is proposed to measure healthcare systems in terms of both accessibility and quality. Simulation-based optimisation is used for performing resectorization in healthcare systems. In the literature, although simulation models are used for many topics of healthcare management (Baril et al., 2017; Gonsalves & Itoh, 2009; Jun et al., 1999; Knight et al., 2012; Mielczarek & Uziątko-Mydlikowska, 2012; Pilgrim, 2009; Teymourifar, 2022; Tyler et al., 2022), they have generally been applied for the management of emergency services (Ahmed & Alkhamis, 2009; Baesler et al., 2003; Cabrera et al., 2011, 2012; De Angelis et al., 2003; Duguay & Chetouane, 2007; Komashie & Mousavi, 2005; Lin et al., 2015; Liu et al., 2017; Ruohonen et al., 2006; Uriarte et al., 2017). In this work, we use simulation-based optimisation for a general model, which can be applied to different health units. Also, few studies have modelled the healthcare unit such as multiple hospitals (Fournier & Zaric, 2013; Hosking et al., 2013), which we do in this study.

According to the obtained results, it is possible to accomplish resectorization in healthcare systems with a proper contract. This means that when governments provide the appropriate amounts of subsidies for

patients and help private hospitals to increase their capacity, the balance of accessibility to healthcare units can be acquired.

The outlines of this work can be summarised as follows:

- We consider a healthcare system, which includes public and private hospitals with different characteristics.
- In such systems, although many patients prefer public hospitals because of the affordable price, they desire to go to a private hospital because of better quality.
- To achieve this demand, the government can offer private hospitals a new contract, under which it gives more subsidies for patients going to private hospitals, making the price more affordable. Thus, more patients go to private hospitals and receive better quality service.
- We consider the time to reach hospitals as well as the waiting time inside the hospital for each patient.
- We propose a new objective function, based on which the results are evaluated from a social perspective.
- We model this problem based on the resectorization concept and we use simulation-based optimisation to solve it.
- We show that the balance of accessibility to healthcare units can improve when the government, in the scope of a new contract, offers an affordable price (or subsidy) for patients going to private hospitals and aids private hospitals to increase capacity.
- We demonstrate that this situation, which is interpreted as resectorization in the healthcare system, is socially beneficial.

The other parts of this article are organised as follows: In [Section 2](#), a review of the relevant literature is presented. [Section 3](#), describes the system and the proposed model. The developed simulation-based optimisation is explained in [Section 4](#). The experimental results obtained by applying the model for a case study from the literature are presented in [Section 5](#). The implications and future works are discussed in the conclusion part, which forms [Section 6](#).

## 2. Literature review

Sectorisation has several applications in districting of diverse fields such as medical service systems (Sudtachat et al., 2020), water distribution (Ulusoy et al., 2022; Vegas Niño et al., 2021), marine province (Cord et al., 2022), telecommunication (Mohammed & El Bekkaye, 2021; Upadhyay et al., 2022), power

distribution networks (De Assis et al., 2014), commercial territory (Rios-Mercado & Escalante, 2016), and supply chain network (Zhou et al., 2002). Linear (Liu et al., 2020), quadratic (Antunovic et al., 2021), non-linear (Lin et al., 2020), and constraint programming (Trandac et al., 2005), as well as metaheuristics (Tang et al., 2012) are widely employed for solving models of this approach. Despite the scarce applications of simulation in sectorisation of health facilities, this method has been applied in sectorisation of air traffic control and telecommunications. Since real-life problems are dynamic, it may be more practical to model them on the concept of resectorization (Mohammed & El Bekkaye, 2021). Simulation has substantial potential to solve these problems (Teixeira et al., 2007).

There are detailed review papers on the applications of simulation in healthcare management (Mielczarek & Uziółko-Mydlikowska, 2012). Particularly since 2004, there are a growing number of articles on this topic (Günel & Pidd, 2010). As well as discrete event simulation, other types of this method, such as system dynamics (Kuljis et al., 2007), Monte Carlo (Dufo-López et al., 2016), and agent-based (Cabrera et al., 2011) are operated in healthcare systems. Simulation-based decision support systems are expedient for the management of operations in hospitals (Ahmed & Alkhamis, 2009). Especially, there are many studies in the literature on using simulation for capacity and resource planning in healthcare units (Ben Mbarek et al., 2022; Chen & Wang, 2016; Wang et al., 2011). This subject has become even more important during the COVID-19 pandemic (Ma et al., 2022). Simulation is also utilised for demand forecasting in hospitals (Baesler et al., 2003). Another subject in which the simulation is extensively utilised is the reduction of waiting times in hospitals (Ltaif et al., 2022). Most of the studies on this topic include a single healthcare unit, although there are also models that contain multiple units to analyse their interactions (Kaya, et al., 2020). As in many fields (Zhang et al., 2021), simulation is also used for pricing in healthcare systems (Teymourifar, 2019). Although, other methods of operation research have been applied more in this regard (Tanwar et al., 2020). The hybridising simulation with statistical methods, mathematical modelling, and metaheuristics can provide novel bases to analyse patient satisfaction (Rahimi Rise & Ershadi, 2021; Swisher & Jacobson, 2002). Simulation is a suitable tool for combining vital matters such as sustainability with healthcare management topics (Petering et al., 2015).

In the literature, it is stated that the cooperation of the public and private sectors is required for the refinement of the healthcare systems (Teymourifar, 2019). The necessity for this partnership became more evident during the COVID-19 pandemic

(Baxter & Casady, 2020). Contract mechanisms form the basis of this collaboration (Teymourifar, 2019). Pricing is determined based on a contract in systems where the government subsidises patients of private hospitals. Subsidisation is an influential policy to provide an effective healthcare system (Hoel & Sæther, 2003; Zhou et al., 2017). This policy can be employed to direct patients with sensitivity to waiting time to private hospitals. In this case, the congestion in public hospitals declines, the system becomes more balanced, and consequently, the social benefit grows (Qian, Zhuang, 2017; Teymourifar, 2019). Encountering the contract that provides optimal pricing and subsidisation is a crucial matter in healthcare systems (Tanwar et al., 2020). Nevertheless, contract mechanisms have not been explored in the health management literature as much as in supply chain management. In healthcare systems, fixed payments are typically analysed. It has been indicated in the literature that differentiated pricing and payments based on patients' income can be more socially beneficial (Qian, Guo, 2017; Teymourifar, 2019). This approach is investigated in other areas such as airline (Raza, 2015) and hotel (Xu et al., 2014) management, and it is indicated that it increases profitability and satisfaction levels (Borsenberger et al., 2016; Gao et al., 2015; Phillips, 2021; Talluri & Van Ryzin, 2004; Wolk & Ebling, 2010). Price differentiation is less explored in healthcare management because it is not easy to implement it in real life. Although reimbursement policies can be operated for this purpose (Guo et al., 2016). It is revealed that in case of uncertainty, a cost-sharing contract can provide good coordination for the healthcare supply chain (Chick et al., 2008). In service systems, payments affect performance and revenue (Adida et al., 2017; Afeche, 2013). The importance of performance-based and outcome-based contracts, which are also known as "pay for performance" and "payment by results", is enriching in healthcare management (Jiang et al., 2012). In some studies, it is discussed that the government should give incentives for efficient care rather than a high volume of care (Adida et al., 2017).

Similarities and differences between this work and the studies from the literature are summarised in Table 1.

### 3. Description of the system

In this study, a health system consisting of private and public hospitals with different characteristics is discussed. As mentioned in the introduction part, in general, waiting times in public hospitals are high, service quality is low, but payments are also low. Contrariwise, in private hospitals, whilst the payments are high,

**Table 1.** A comparison between studies in the literature and our study.

	Sectorization	Simulation	Contracting/Pricing	Capacity/Staffing	Multiple hospitals
Our study	✓	✓	✓	✓	✓
Adida et al. (2017)			✓		
Afeche (2013)			✓		
Antunovic et al. (2021)	✓				
Baesler et al. (2003)		✓			
Ben Mbarek et al. (2022)		✓		✓	
Borsenberger et al. (2016)			✓		
Chen and Wang (2016)		✓		✓	
Chick et al. (2008)			✓		
Cord et al. (2022)	✓				
De Assis et al. (2014)	✓				
Dufo-López et al. (2016)		✓			
Duguay and Chetouane (2007)		✓			
Gao et al. (2015)			✓		
Hoel and Sæther (2003)			✓		
Jiang et al. (2012)			✓		
Kaya, et al., 2020		✓	✓	✓	✓
Kaya, et al., 2020			✓	✓	
Kuljis et al. (2007)		✓			
Lin et al. (2020)	✓				
Liu et al. (2020)	✓				
Ltaif et al. (2022)		✓			
Ma et al. (2022)			✓	✓	
Mohammed and El Bekkaye (2021)	✓			✓	
Petering et al. (2015)		✓		✓	
Phillips (2021)			✓		
Qian, Zhuang, 2017			✓		
Rahimi Rise and Ershadi (2021)		✓		✓	
Raza (2015)			✓		
Rios-Mercado and Escalante (2016)	✓				
Smith et al. (2018)		✓			
Sudtachat et al. (2020)	✓				
Swisher and Jacobson (2002)		✓			
Talluri and Van Ryzin (2004)			✓		
Tang et al. (2012)	✓				
Tanwar et al. (2020)			✓		
Teixeira et al. (2007)	✓	✓			
Teymourifar, et al., 2021			✓	✓	
Trandac et al. (2005)	✓				
Ulusoy et al. (2022)	✓				
Upadhyay et al. (2022)	✓	✓			
Vali Mohamad et al. (2021)	✓	✓			
Vegas Niño et al. (2021)	✓				
Wang et al. (2011)		✓		✓	
Wolk and Ebling (2010)			✓		
Xu et al. (2014)			✓		
Zhang et al. (2021)		✓	✓		
Zhou et al. (2002)	✓				
Zhou et al. (2017)			✓		

service quality is generally high, and waiting times are low. Commonly in such systems, public hospitals are preferred more by patients because of the affordable price, which causes an unbalanced system (Kaya, et al., 2020; Teymourifar, et al., 2021). In particular, if there is a private hospital near the patients and they want to go there due to both proximity and quality, but cannot go there because of the high price, the need for balancing in the system is felt more.

The used notations in the model are summarised in Table 2.

We suppose that in a district, there are  $I$  private and  $J$  public hospitals, with the above-mentioned features. The sets of private and public hospitals are  $SI$  and  $SJ$ . It is assumed that there is only an examination process in hospitals. Thus, the model can also be also applied to other health units like clinics. For patients going to public hospitals, the government

sets a price, which is fixed in all hospitals. The government also offers a contract to private hospitals, based on which the examination price and the subsidy amount for each patient are determined. Some private hospitals accept this contract, but some other hospitals refuse these contracts, in which case patients attending that hospital are not subsidised by the government.

The service fee, the average waiting time and the perceived quality level in the  $i$ -th private hospital are denoted as  $b_{pr_i}$ ,  $w_{pr_i}$  and  $q_{pr_i}$ , which are  $b_{pu_j}$ ,  $w_{pu_j}$  and  $q_{pu_j}$  in the  $j$ -th public hospital. Several definitions have been previously presented in the literature for the utility function of patients in healthcare systems (Kaya, et al., 2020; Teymourifar, et al., 2021). However different, but in a similar way as in previous works, we define the utility function of patients going to  $i$ -th private and  $j$ -th public

**Table 2.** Used notations.

Notation	Description
$SJ$	Set of the public hospitals
$SI$	Set of the private hospitals
$j$	Index of the public hospitals
$i$	Index of the private hospitals
$J$	Number of the public hospitals
$I$	Number of the private hospitals
$Pu_j$	$j$ -th public hospital
$Pr_i$	$i$ -th private hospital
$c_{pu_j}$	Cost of care for each patient in the $j$ -th public hospital
$b_{pu_j}$	Amount paid by the patients to the $j$ -th public hospital
$c_{pr_i}$	Cost of care for each patient in the $i$ -th private hospital
$r_{pr_i}$	Price of service for each patient in the $i$ -th private hospital
$b_{pr_i}$	Amount paid by each patient to the $i$ -th private hospital
$s_{pr_i}$	Subsidy payment made by the government to the $i$ -th private hospital for each patient
$k_{pr_i}$	Cost of unit capacity in the $i$ -th private hospital
$k_{pu_j}$	Cost of unit capacity in the $j$ -th public hospital
$q_{pr_i}$	Service quality level in the $i$ -th private hospital
$q_{pu_j}$	Service quality level in the $j$ -th public hospital
$q$	Total quality level received by all patients
$q^{Cu}$	$q$ in the current state
$n$	Total number of all hospitals' patients
$n_{pr_i}$	Total number of patients in the $i$ -th private hospital
$n_{pu_j}$	Total number of patients in the $j$ -th public hospital
$p_{pr_i}$	Probability of selecting the $i$ -th private hospital by a patient
$p_{pu_j}$	Probability of selecting the $j$ -th public hospital by a patient
$m_{pr_i}$	Capacity of the $i$ -th private hospital
$m_{pu_j}$	Capacity of the $j$ -th public hospital
$w_{pr_i}$	Average waiting time in the $i$ -th private hospital
$w_{pu_j}$	Average waiting time in the $j$ -th public hospital
$wd_{pr_i}$	Average time to reach the $i$ -th private hospital
$wd_{pu_j}$	Average time to reach the $j$ -th public hospital
$w$	Average waiting time in all hospitals (including reaching hospital and waiting for examination)
$w^{Cu}$	$w$ in the current state
$sn_{qu}$	Quality sensitivity of a patient
$sn_{wt}$	Waiting time sensitivity of a patient
$sn_{pc}$	Price sensitivity of a patient
$E_{pu}$	Amount of expenditure made by the government (public expenditure)
$E_{pu}^{Cu}$	$E_{pu}$ in the current state
$E_{pu}^{Up}$	Upper limit of $E_{pu}$
$U$	Objective function
$Z_{pr_i}$	The profit of the $i$ -th private hospital
$Z_{pr_i}^{Cu}$	Profit of the $i$ -th private hospital in the current state
$Z_{pr}$	Average profit of the private hospitals
$Z_{pr}^{Cu}$	Average profit of the private hospitals in the current state

hospitals, respectively, as  $sn_{qu}q_{pr_i} - sn_{wt}(w_{pr_i} + wd_{pr_i}) - sn_{pc}b_{pr_i}$  and  $sn_{qu}q_{pu_j} - sn_{wt}(w_{pu_j} + wd_{pu_j}) - sn_{pc}b_{pu_j}$ , where  $sn_{qu}$ ,  $sn_{wt}$ , and  $sn_{pc}$  are patients' quality, waiting time, and price sensitivity. It should be noted that they are not coefficients but they are random variables. Each patient is attributed to specific values of quality, waiting time, and payment are the same for a hospital since the sensitivities of the patients are different, their utility values and hence the hospital selection decisions will be different. The definition of the patients' utility function in this study looks easier compared to the ones in the literature. Besides, unlike previous studies, we include sensitivities in the model for price, waiting times, and quality. In similar studies (Kaya, et al., 2020; Teymourifar, et al., 2021), the time for

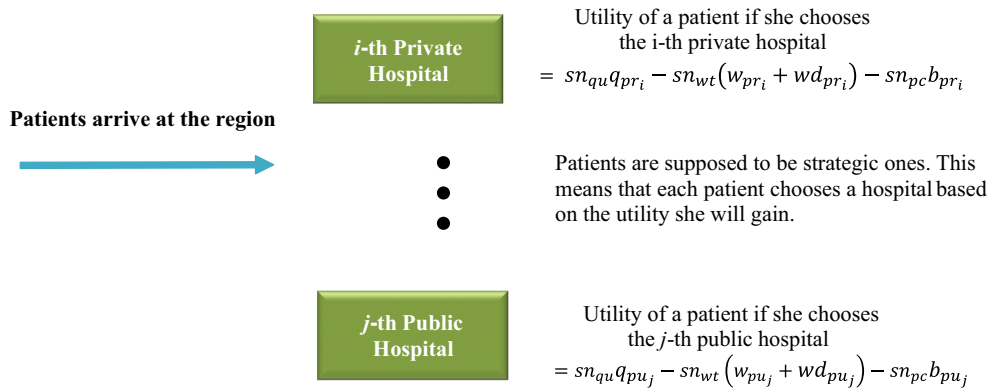
patients to reach the hospital is ignored, but we also include it in the model since resectorization is a base in this study.

As seen in Figure 1, the patients that enter the system are assumed to be strategic ones, so they choose the hospital based on the utility they will get.

For a patient to choose the  $i$ -th private hospital, the following inequalities are valid:

$$\begin{aligned}
 & sn_{qu}q_{pr_i} - sn_{wt}(w_{pr_i} + wd_{pr_i}) - sn_{pc}b_{pr_i} \geq \\
 & sn_{qu}q_{pr_{ii}} - sn_{wt}(w_{pr_{ii}} + wd_{pr_{ii}}) - sn_{pc}b_{pr_{ii}} \\
 & \quad \quad \quad \& \\
 & sn_{qu}q_{pr_i} - sn_{wt}(w_{pr_i} + wd_{pr_i}) - sn_{pc}b_{pr_i} \geq \\
 & sn_{qu}q_{pu_j} - sn_{wt}(w_{pu_j} + wd_{pu_j}) - sn_{pc}b_{pu_j}, \\
 & \quad \quad \quad \forall ii \neq i \in SI, \quad \text{and} \quad \forall j \in SJ
 \end{aligned} \tag{1}$$

A similar inequality is valid to select the  $j$ -th public hospital by a patient, as follows:



**Figure 1.** Patients arrive in the system and choose between hospitals.

$$\begin{aligned}
 & sn_{qu}q_{pu_j} - sn_{wt}(w_{pu_j} + wd_{pu_j}) - sn_{pc}b_{pu_j} \geq \\
 & sn_{qu}q_{pu_{jj}} - sn_{wt}(w_{pu_{jj}} + wd_{pu_{jj}}) - sn_{pc}b_{pu_{jj}} \\
 & \quad \& \\
 & sn_{qu}q_{pu_j} - sn_{wt}(w_{pu_j} + wd_{pu_j}) - sn_{pc}b_{pu_j} \geq \\
 & sn_{qu}q_{pr_i} - sn_{wt}(w_{pr_i} + wd_{pr_i}) - sn_{pc}b_{pr_i}, \\
 & \quad \forall jj \neq j \in SJ, \quad \text{and} \quad \forall i \in SI
 \end{aligned} \tag{2}$$

The defined utility function and accordingly the hospital selection decisions of patients are dynamic because they are dependent on the waiting times in hospitals.

In private hospitals that accept and apply contracts offered by the government, the examination prices are equal. The same is true for subsidies.

Similar to the ones in the literature (Kaya, et al., 2020; Teymourifar, et al., 2021),  $E_{pu}$ , the public expenditure is defined as in Equation (3).

$$E_{pu} = \sum_{j \in SJ} n_{pu_j}(c_{pu_j} - b_{pu_j}) + \sum_{j \in SJ} k_{pu_j}m_{pu_j} + \sum_{i \in SI} n_{pr_i}s_{pr_i} \tag{3}$$

If additional capacity is assigned to private hospitals under a contract, its cost is added to the  $E_{pu}$ . The unit cost of the added capacity is also  $k_{pr_i}$ .  $E_{pu}$  is not defined as a part of the objective function. However, it is assumed there is an upper limit for increments in  $E_{pu}$ , which is expressed as in Constraint 4.

$$E_{pu} \leq E_{pu}^{Up} \tag{4}$$

The probability of selecting hospitals can be calculated as  $p_{pr_i} = \frac{n_{pr_i}}{n}$ ,  $i \in SI$ , and  $p_{pu_j} = \frac{n_{pu_j}}{n}$ ,  $j \in SJ$ .

The time that patients spend to reach the examination is an important variable for measuring the accessibility of a healthcare system.  $wd_{pr_i} + w_{pr_i}$  and  $wd_{pu_j} + w_{pu_j}$  are the average waiting times for patients at the  $i$ -th private and  $j$ -th public hospitals, specified as the time after leaving home until start an examination in the hospital. Defined as in Equation (5),  $w$  is the average of the explained waiting times for all hospitals. We handle it as an objective function, which is desired to be minimised.

$$w = \frac{\sum_{i \in SI} (wd_{pr_i} + w_{pr_i})n_{pr_i} + \sum_{j \in SJ} (wd_{pu_j} + w_{pu_j})n_{pu_j}}{n} \tag{5}$$

If a new contract is offered to private hospitals, the consequential  $w$  must not exceed the current state, which is provided by the Constraint 6.

$$w \leq w^{Cu} \tag{6}$$

In terms of accessibility, quality is also important and patients require to reach quality services. We define an objective function to measure the total quality received by patients, as in Equation (7), which is desired to be maximised.

$$q = \sum_{i \in SI} q_{pr_i}n_{pr_i} + \sum_{j \in SJ} q_{pu_j}n_{pu_j} \tag{7}$$

If a new contract is proposed to private hospitals, the resulting  $q$  must not be less than the current state, which is provided by the Constraint 6.

$$q^{Cu} \leq q \tag{8}$$

To be maximised based on the Pareto optimality approach, the bi-objective function of the model is defined as in Equation (9), which consists of  $\frac{1}{w}$ , and  $q$ .

$$U = \left( \frac{1}{w}, q \right) \tag{9}$$

Considering its unit, it may not make sense to use  $w$  as a denominator, but the meaning is that we aim to minimise it. In this way, the objective function defined as in Equation (9) is desired to be maximised. The decision variables are payments and capacities in private hospitals. It should be noted that the decisions are taken by the government, which are recommended to the private hospitals and they decide whether or not to accept the contract over their own profits. The profit function of the  $i$ -th private hospitals is as in Equation (10) (Kaya, et al., 2020; Teymourifar, et al., 2021).

$$Z_{pr_i} = n_{pr_i}(r_{pr_i} - c_{pr_i}) - k_{pr_i}m_{pr_i}, \quad \forall i \in SI \tag{10}$$

As it has been said before, when a contract is offered to private hospitals, they can accept or reject it. Each private hospital makes this decision over the amount of profit. Such that, if it accepts a contract, the amount of profit must be at least as before the contract. Otherwise, this issue will be like an authoritarian imposition, which is unacceptable in the relations between government and private hospitals. This issue is provided by Constraint 11, where  $Z_{pr_i}^{Cu}$  is the  $i$ -th hospital's profit in the current state. The relevant constraint is as follows (Kaya, et al., 2020; Teymourifar, et al., 2021):

$$Z_{pr_i}^{Cu} \leq Z_{pr_i}, \quad \forall i \in SI \quad (11)$$

$\bar{Z}_{pr}$  is the average of the profits of private hospitals, as defined in Equation (12).

$$\bar{Z}_{pr} = \frac{\sum_{i \in SI} Z_{pr_i}}{I} \quad (12)$$

The average profit of private hospitals in the current state is denoted by  $\bar{Z}_{pr}^{Cu}$  which complies with the following constraint:

$$\bar{Z}_{pr_i}^{Cu} \leq \bar{Z}_{pr_i}, \quad \forall i \in SI \quad (13)$$

It has been shown in the literature that private hospitals can actually increase their profits by accepting the contract. In other words, it is thought that the cooperation of the public and private sectors is beneficial for both parties (Kaya, et al., 2020; Teymourifar, et al., 2021).

The capacities of hospitals are greater than zero, defined as  $m_{pr_i} > 0, \quad i \in SI$  and  $m_{pu_j} > 0, \quad j \in SJ$ . It should be noted that here the capacity is considered as the number of examination teams consisting of staff such as doctors and nurses. Physical facilities such as beds are not considered (Kaya, et al., 2020; Teymourifar, et al., 2021).

Defined as in Constraint 3.14, prices and payments in private hospitals are positive.

$$r_{pr_i}, \quad b_{pr_i} > 0, \quad \forall i \in SI \quad (14)$$

As mentioned earlier,  $m_{pr_i}$  and  $b_{pr_i}, \quad i \in SI$  are the decision variables of the model.

#### 4. Solution approach

In this study, simulation-based optimisation is used to solve the model described in Section 3. First, the simulation of the model is developed and the outputs for the base case parameters are obtained, which represent the current state of the system. Then, different values for the payment, and capacity levels in private hospitals are defined, and the simulation is repeated for each one. It is assumed that in the contract the government offers the same values to all private hospitals and they accept it. In other words,

the price and subsidy values are the same in private hospitals (Kaya, et al., 2020; Teymourifar, et al., 2021). The cases in which hospitals do not accept the contract are not analysed in this study.

The simulation model is designed in the Rockwell Arena 14.0 software, in which the parameters of the current situation in the case study are used (Kaya, et al., 2020). As seen in Figure 2, the probability of selecting hospitals by patients is one of the outputs of the simulation model, which is calculated over the number of patients who chose each hospital. There are also other outputs like quality levels, average waiting times, and profits of private hospitals in the current state.

In the Arena software, the time adjustment is made as in Figure 3. Therefore, each entity is assigned the system time (TNOW) when it first arrives. For this aim, a variable named  $H$  is defined.

The main modules of the simulation are shown in Figure 4. The details of them are presented in Figure 5, named with the same letter in Figure 4.

In the module shown in Figure 4 (a), we define that arrivals are according to the Exponential distribution. For this aim, variables representing the inter-arrival times are determined. There are seven modules in Figure 4 (a), but they could be combined into a single module that represents the sum of all arrivals. Having different arrivals in fact symbolises the concept of resectorization. In other words, in the previous case, each hospital had a specific demand while they became more balanced as a result of the resectorization. This means that, for example, all entities created by the module  $Pu_1$  arrivals don't enter the module  $Pu_1$  Examination Process and some of them can be directed to other hospitals as a result of assignments in Figure 4 (b) and decisions made in Figure 4 (c). The module displayed in Figure 4 (b), assigns values such as sensitivity to each patient as attributes. Likewise, the time to reach each hospital is assigned to each patient in this module. In the module shown in Figure 4 (c), patients' hospital selection decisions are made. Utilities and hospital selection decisions based on inequalities 3.1 and 3.2 are defined using the expression module of the Arena. A similar definition of patients' utility function is also available in the literature, whose one of the primary ideas is that  $p_{pr_i}$  and  $p_{pu_j}$  are proportional to  $w_{pr_i}$  and  $w_{pu_j}$ , which are alike dependent to  $p_{pr_i}$  and  $p_{pu_j}, \quad i \in SI, \quad j \in SJ$ . The hospital selection probabilities of the patients are calculated analytically based on these relations, which result in complex and non-linear equations (Kaya, et al., 2020; Teymourifar, et al., 2021). In a different manner, in this study, we only use inequalities 3.1 and 3.2 in the simulation model. In Figure 4 (d), examination processes take place, where doctor and nurse resources are defined as sets. The simulation outputs are assigned as attributes

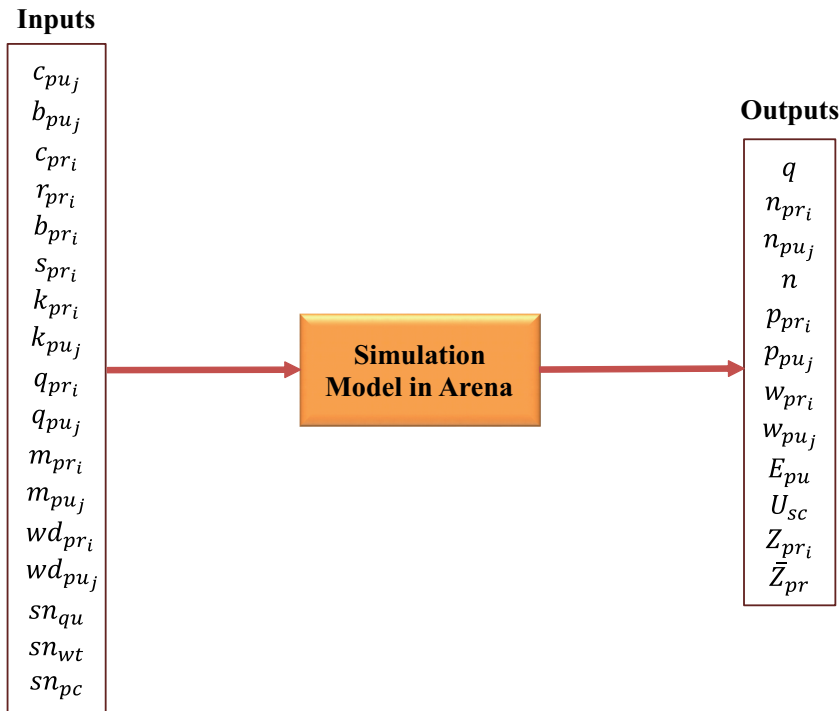


Figure 2. Inputs and outputs of the simulation model.

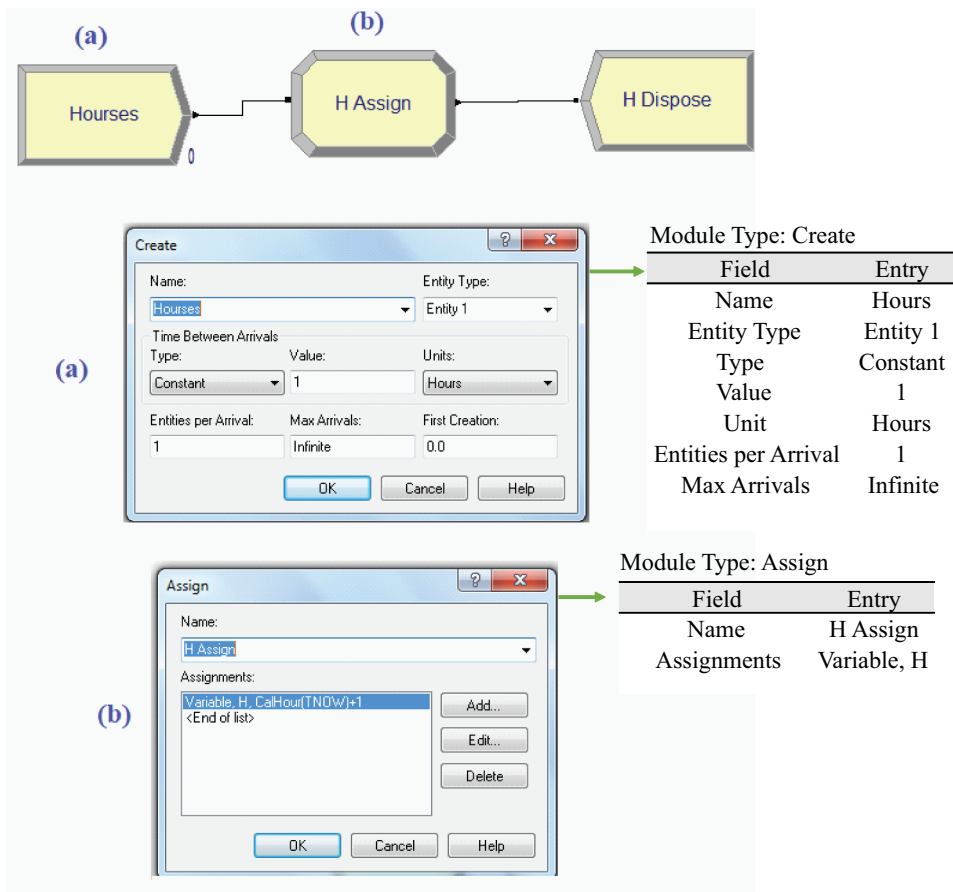


Figure 3. Time adjustment in the simulation model.

and variables in the modules shown in Figure 4 (e), then entities exit the system.

Traditionally, simulation-based approaches dealt with optimising inputs of the model, while

optimisation-based approaches utilised simulation for calculating parameters for mathematical programming models. The enormous advancements in computational capability led to the intersection of both

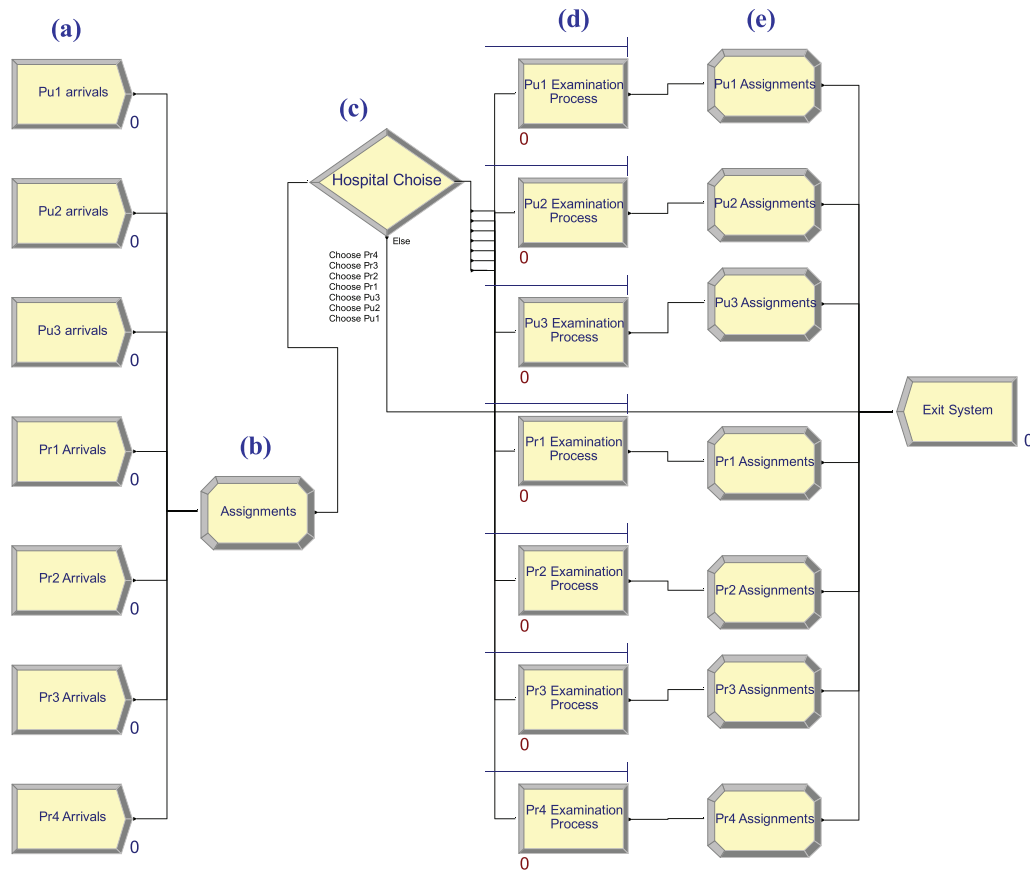


Figure 4. Main modules of the simulation model.

fields, which emerged in simulation-based optimisation (Figueira & Almada-Lobo, 2014). Sometimes simulation software provides a base for improving the performance of the handled system by the sensitivity analysis or design of experiments approach (Nguyen et al., 2014). This is what we mean by simulation-based optimisation in this article. This approach does not necessarily find the global optimum solution(s). It should be noted that optimality cannot be guaranteed unless an exact algorithm is utilised to solve a problem.

Scenarios are assembled in the Process Analyser software to maximise the objective function. In this way, we are in fact utilising the design of the experiments. Scenarios are designed by defining different values for decision variables, which are payments and capacities in private hospitals.

Since a bi-objective function is defined the outputs are evaluated based on the Pareto optimality approach. In the outcomes, the results with violated constraints are eliminated.

### 5. Experimental results

For experimental results, we use the data of a case study from the literature, which characterises a regional healthcare system in Turkey. It contains public and

private hospitals with described features in Section 3 (Kaya, et al., 2020).

The used case study is slightly adjusted to fit the model of this study, whose details are given in this section. In the case study, the model is built on emergency services (Kaya, et al., 2020). To make the model more general, we consider only an examination process inside each hospital. We consider each hospital as a unit and we do not care about the details inside. We model the system with three public and four private hospitals.

#### 5.1. Base case parameters

The base case parameters characterise the current state of the system. In the case study, the inter-arrival times to the hospitals are as in Table 3.

It should be noted that inter-arrival time is the reciprocal of the arrival rate. In fact, the arrivals in Table 3 represent the current situation in the case study. But in this work, after these arrivals are entered into the system, hospital selection is made through the patients' utility in the decision module shown in Figure 4 (c).

As mentioned before, the capacities in hospitals are the numbers of doctors and nurses performing examinations. Physical facilities in hospitals are not

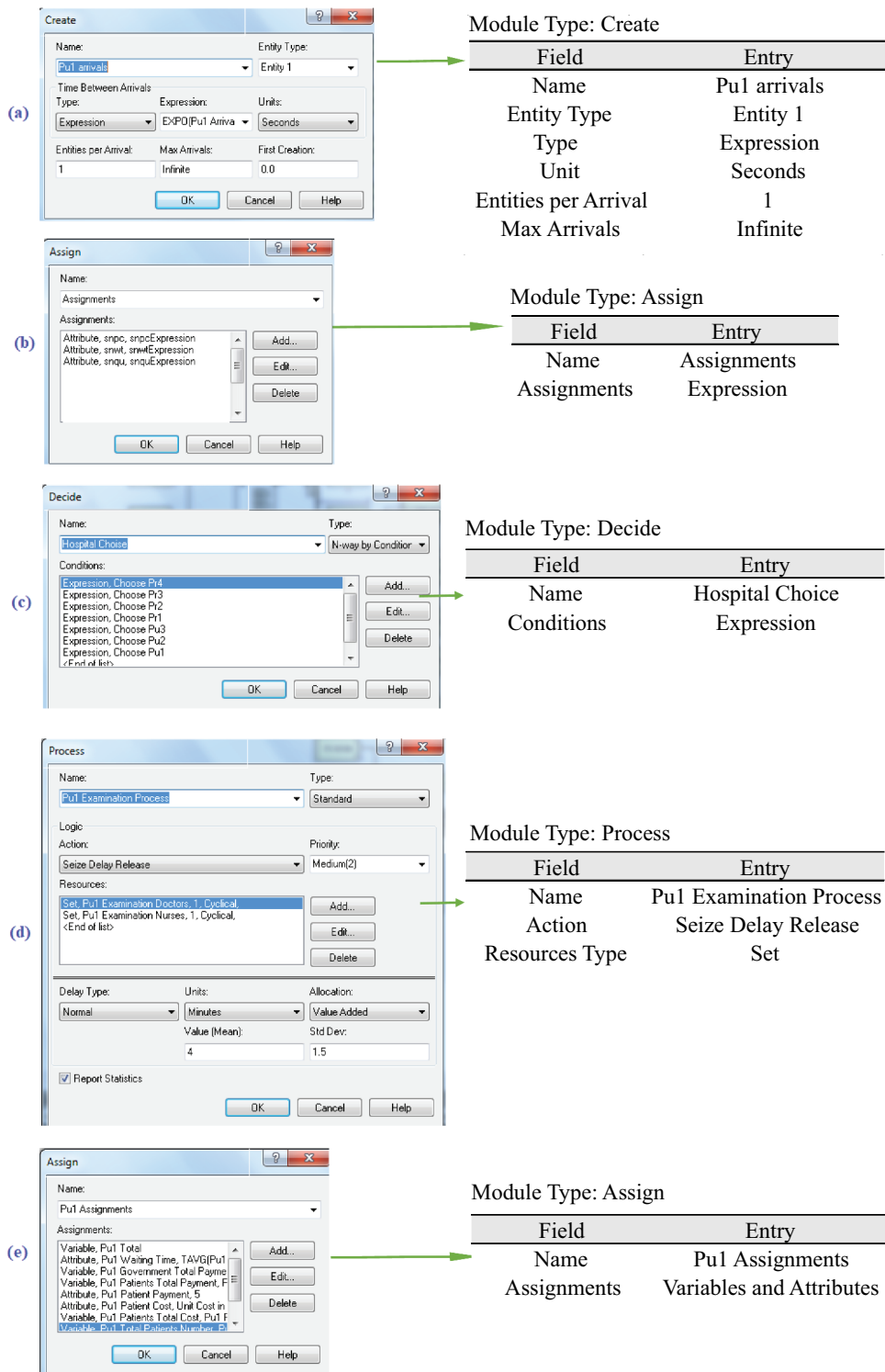


Figure 5. Some details from the modules in Figure 4.

Table 3. Inter arrival times, i.e., the average times between patient arrivals to the emergency services (in seconds) (Kaya, et al., 2020).

Time intervals	Hospitals						
	$Pu_1$	$Pu_2$	$Pu_3$	$Pr_1$	$Pr_2$	$Pr_3$	$Pr_4$
02:00-08:59	373	391	360	408	420	8500	431
09:00-16:59	94	106	99	1435	1436	28800	1435
17:00-01:59	78	82	75	226	227	4600	227

**Table 4.** Times to reach hospitals for two randomly chosen patients (in minutes).

	$wd_{pu_1}$	$wd_{pu_2}$	$wd_{pu_3}$	$wd_{pr_1}$	$wd_{pr_2}$	$wd_{pr_3}$	$wd_{pr_4}$
First patient	28.65	47.46	41.79	23.72	30.45	15.57	25.72
Second patient	39.12	28.00	43.48	39.46	27.26	13.88	26.95

considered a resource in this study (Kaya, et al., 2020). Without losing the generality of the model, for the experimental results, we assume that the capacity, price, and quality levels in private hospitals are similar. In fact, such a situation arises when the government-recommended contract is accepted by private hospitals. Otherwise, there is competition between hospitals, which is not the subject of this study. Similar to the used case study (Kaya, et al., 2020), the values used in the simulation model for the current state of the private hospitals are as follows:

$$r_{pr_i} = r_{pr} = 63, b_{pr_i} = b_{pr} = 55, k_{pr_i} = k_{pr} = 15000, m_{pr_i} = m_{pr} = 1, q_{pr_i} = q_{pr} = 0.9, i = 1, \dots, 4.$$

Since these parameters are equal for all private hospitals, index  $i$  is not used in the rest of the paper. It is clear that in this case, the amount of subsidy paid by the government for each patient attending the private hospital is equal to eight, obtained as  $r_{pr} - b_{pr} = s_{pr}$ .

The parameters in public hospitals are utilised as follows (Kaya, et al., 2020; Teymourifar, et al., 2021):

$$c_{pu_j} = c_{pu} = 19, b_{pu_j} = b_{pu} = 5, k_{pu_j} = k_{pu} = 15000, q_{pu_j} = q_{pu} = 0.7, m_{pu_j} = m_{pu} = 4, j = 1, \dots, 3.$$

Index  $j$  is not used for these parameters in the next parts, since they are equal in all public hospitals.

In public and private hospitals, the times of examination processes are generated according to Normal (5,1.5) and Normal(4,1.5) distributions, respectively. These distributions are fitted using the Input Analyser tool of the Rockwell Arena software, which finds the best-fitted distribution by doing Chi-square, and Kolmogorov – Smirnov tests. The p-values of the test have been reported greater than 0.15 (Kaya, et al., 2020).

In the case study, the transportation time of the patients to the hospital is ignored. But we include it in the model, such that when a patient arrives in the system, her time to reach each public hospital is generated according to Normal(30,10) distribution. For private hospitals, it is generated according to Normal (25,10) distribution. These times are in minutes. In other words, in this study, there is an assumption that private hospitals have an advantage over public hospitals in terms of accessibility. It should be noted that the definition used for accessibility in this study, is different from spatial proximity. In some countries, private hospitals are often smaller than public ones, so they can be built in more accessible locations. Therefore, this assumption is valid for such cases. In terms of accessibility, transportation availability and low traffic volumes are effective. This definition is measured in

time, not distance. An example of this attribute for two randomly chosen patients is presented in Table 4. Thus, a consequence of more patients going to private hospitals is a reduction in the average time to reach hospitals for all patients.

We generate price, waiting time, and quality sensitivities for each patient according to Normal(100,20) distribution. For this aim, three random variables are derived according to the distribution, and they are assigned to each patient as the values of price, waiting time, and quality sensitivities. Normal(50,10) and Normal(150,10) distributions are also used for this purpose. Although the unit capacity cost of the hospitals is given in the case study, the capacity increase cost is not provided. Therefore, we assume that both of these costs are equal to 15,000. In other words, if the government adds a doctor-nurse team to each private hospital, public expenses increase by 15,000 units. However, since generally there is a constraint in this affair, it is assumed that the capacity increase in each private hospital can be at most one unit.

### 5.2. Outputs of the arena

We use a system with an Intel Core i5 processor, 2.4 GHz with 12 GB of RAM. The simulation period is 30 days, so the presented results are for one month. The outputs of Arena are given in Table 5. As mentioned before, in the base case parameters,  $m_{pr} = 1$  and  $b_{pr} = 55$ . Also, for the case of  $b_{pr} = 30$ , the outputs obtained from Arena software are given in Table 5. For both cases in this table,  $sn_{pc}$ ,  $sn_{qu}$  and  $sn_{wt}$  are generated according to Normal(100,20) distribution.

As seen in Table 5, when  $b_{pr} = 55$  and  $m_{pr} = 1$ , in total 14% of all patients go to private hospitals, therefore the demands of public and private hospitals are not balanced. But when  $b_{pr} = 30$  and  $m_{pr} = 1$ , waiting times in public hospitals diminish, and also private hospitals' profits improve. For  $b_{pr}$ , values between 30 and 55 are eliminated as they either do not improve the objective function or they violate the constraints. For the case of  $b_{pr} = 55$  and  $m_{pr} = 1$ , private hospitals' profits are defined as  $Z_{pr_i}^{Cu}$ ,  $i = 1, \dots, 4$ . Likewise, the value of  $E_{pu}^{Cu}$  is shown in the same table.

As shown in Table 5, as the payment decreases in the private hospitals, more patients prefer them, which boosts the total quality received by the patients. Likewise, the demand for public and private hospitals becomes more balanced. Also, the crowdedness in

**Table 5.** Some outputs of the simulation model for hospitals.

$sn_{pc} \approx Normal(100,20), sn_{qu} \approx Normal(100,20), sn_{wt} \approx Normal(100,20)$						
$m_{pr}=1, b_{pr}=55$						
$P_{pu_1}$	$P_{pu_2}$	$P_{pu_3}$	$P_{pr_1}$	$P_{pr_2}$	$P_{pr_3}$	$P_{pr_4}$
0.29	0.29	0.28	0.04	0.03	0.04	0.03
$W_{pu_1}$	$W_{pu_2}$	$W_{pu_3}$	$W_{pr_1}$	$W_{pr_2}$	$W_{pr_3}$	$W_{pr_4}$
28.23	28	28.24	0.57	0.79	0.5	0.49
$wd_{pu_1}$	$wd_{pu_2}$	$wd_{pu_3}$	$wd_{pr_1}$	$wd_{pr_2}$	$wd_{pr_3}$	$wd_{pr_4}$
20.99	20.84	20.73	14.78	14.46	14.9	14.95
$Z_{pr_1}^{Cu}$	$Z_{pr_2}^{Cu}$	$Z_{pr_3}^{Cu}$	$Z_{pr_4}^{Cu}$	$E_{pu}^{Cu}=2965199$		
215826	191697	215322	213558			
$sn_{pc} \approx Normal(100,20), sn_{qu} \approx Normal(100,20), sn_{wt} \approx Normal(100,20)$						
$m_{pr}=1, b_{pr}=30$						
$P_{pu_1}$	$P_{pu_2}$	$P_{pu_3}$	$P_{pr_1}$	$P_{pr_2}$	$P_{pr_3}$	$P_{pr_4}$
0.26	0.27	0.26	0.05	0.05	0.05	0.05
$W_{pu_1}$	$W_{pu_2}$	$W_{pu_3}$	$W_{pr_1}$	$W_{pr_2}$	$W_{pr_3}$	$W_{pr_4}$
13.57	13.29	13.14	0.92	0.95	1.06	0.97
$wd_{pu_1}$	$wd_{pu_2}$	$wd_{pu_3}$	$wd_{pr_1}$	$wd_{pr_2}$	$wd_{pr_3}$	$wd_{pr_4}$
20.08	20.18	20.02	14.05	13.9	13.8	13.87
$Z_{pr_1}$	$Z_{pr_2}$	$Z_{pr_3}$	$Z_{pr_4}$	$E_{pu}=3253355$		
314988	314925	306861	323745			

public hospitals and waiting times are reduced there, though slightly increased in private hospitals.

**5.3. Outputs of the process analyzer**

Results in Table 5 are by hospitals, but Table 6 gives average values, which are the outputs of the Process Analyser software. Based on the results obtained for the base case parameters  $w^{Cu}$ ,  $q^{Cu}$  and  $\bar{Z}_{pr}^{Cu}$  are determined. The relevant row is highlighted with the Gray colour in Table 6. In the Process Analyser software, using the simulation model in Arena, scenarios are built, in which, the effects of different values of the decision variables i.e., payments and capacity levels in private hospitals on the objective function are analysed. In this study, in private hospitals, the

decrease in the price means that the government gives more subsidies. So, as shown in Table 6, in this case, public expenses rise. Besides, since it is assumed that the capacity boost in private hospitals is made with the help of the government, it also grows public expenses. We define three upper limits for this rise, such as 5%, 10%, and 15%. In Table 6, the column of  $E_{pu}$  is highlighted with different colours. We look for the results that do not violate Constraints 3.6, 3.8, and 3.13. Since the average values of all hospitals are given in Table 6, Constraint 3.13 is considered, but Constraint 3.11 is not considered.

As mentioned earlier, in terms of Pareto optimality, we are looking for results that are not dominated by other ones. For easier graphical representation, the

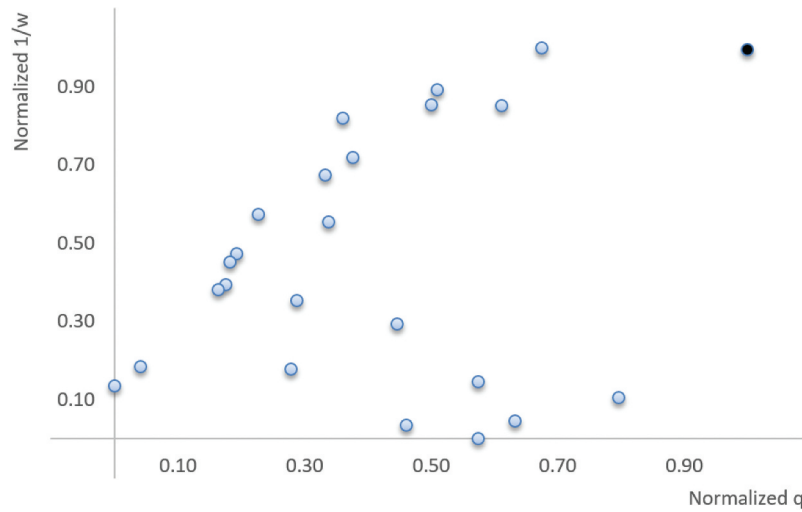
**Table 6.** Results for parameters  $sn_{pc} \approx Normal(100,20), sn_{qu} \approx Normal(100,20), sn_{wt} \approx Normal(100,20)$ .

$m_{pr}$	$b_{pr}$	$E_{pu}$	$b_{pr}$	$w$	$q$	$Z_{pr}$
2	63	2841936	11.20%	48.56	78370.8	161520.00
2	55	3935098	34.40%	47.64	83648.9	559585.50
2	50	4405188	44.70%	51.70	85681.8	733623.00
2	45	3791669	31.90%	36.88	82469.5	513233.25
2	40	3486926	25.40%	33.71	81018.1	402022.50
2	35	3216535	19.40%	31.94	79980.8	300324.75
2	30	3262187	20.40%	28.91	80137.9	317712.75
2	25	3315798	21.50%	25.76	80452.2	336565.50
2	20	3489200	24.60%	22.33	81831.1	393171.00
2	15	3719449	29.40%	19.82	82969.4	476693.25
2	10	4144952	39%	17.71	84575.8	637044.00
2	5	4730334	51.10%	17.77	87558.9	848314.50
1	63	3778983	31.40%	61.18	82602.3	506271.75
1	55	2965199	14%	44.28	78742.6	209100.75
1	50	4071913	37.50%	59.40	84176.6	611009.25
1	45	3991033	35.90%	66.94	83642.6	583289.25
1	40	3340526	21.60%	44.72	80931.4	341227.50
1	35	3147075	17.70%	32.46	79872.6	272289.75
1	30	3253355	20.30%	29.67	80042.8	315129.75
1	25	3424953	23.30%	26.32	81473.4	370349.25
1	20	3451483	24.00%	23.26	81423.2	382161.75
1	15	3590335	27.40%	20.42	81684.2	437664.75
1	10	3866377	33.30%	19.24	83053.7	537740.25
1	5	4075427	37.80%	19.86	83989.0	614757.75

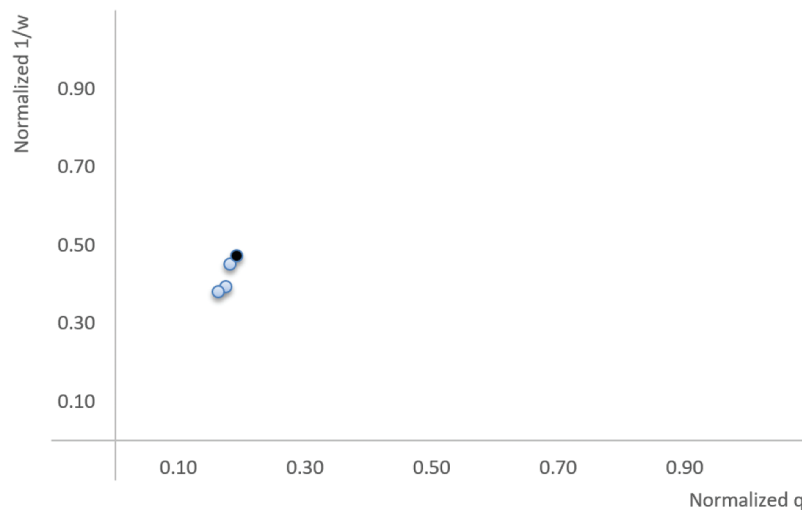
- Up to 15% increase in  $E_{pu}^{Cu}$
- Up to 10% increase in  $E_{pu}^{Cu}$
- Results that violate constraints
- Current state

**Table 7.** Results for Table 6, when  $\frac{1}{w}$  and  $q$  are normalised.

$m_{pr}$	$b_{pr}$	$E_{pu}$	$b_{pr}$	Normalized $\frac{1}{w}$	Normalized $q$	$\bar{Z}_{pr}$
2	63	2841936	11.20%	0.14	0.00	161520.00
2	55	3935098	34.40%	0.15	0.57	559585.50
2	50	4405188	44.70%	0.11	0.80	733623.00
2	45	3791669	31.90%	0.29	0.45	513233.25
2	40	3486926	25.40%	0.35	0.29	402022.50
2	35	3216535	19.40%	0.39	0.18	300324.75
2	30	3262187	20.40%	0.47	0.19	317712.75
2	25	3315798	21.50%	0.57	0.23	336565.50
2	20	3489200	24.60%	0.72	0.38	393171.00
2	15	3719449	29.40%	0.86	0.50	476693.25
2	10	4144952	39%	1.00	0.68	637044.00
2	5	4730334	51.10%	0.99	1.00	848314.50
1	63	3778983	31.40%	0.03	0.46	506271.75
1	55	2965199	14%	0.18	0.04	209100.75
1	50	4071913	37.50%	0.05	0.63	611009.25
1	45	3991033	35.90%	0.00	0.57	583289.25
1	40	3340526	21.60%	0.18	0.28	341227.50
1	35	3147075	17.70%	0.38	0.16	272289.75
1	30	3253355	20.30%	0.45	0.18	315129.75
1	25	3424953	23.30%	0.56	0.34	370349.25
1	20	3451483	24%	0.68	0.33	382161.75
1	15	3590335	27.40%	0.82	0.36	437664.75
1	10	3866377	33.30%	0.89	0.51	537740.25
1	5	4075427	37.80%	0.85	0.61	614757.75



**Figure 6.** Graphical comparison of the results in Table 7, when Constraints 3.4, 3.6, 3.8, 3.13 are not considered.



**Figure 7.** Graphical comparison of the results in Table 7, when Constraints 3.4, 3.6, 3.8, 3.13 and a maximum increase of 10% relative to  $E_{pu}^{Cu}$  are applied.

**Table 8.** Results according to different parameters.

$sn_{pc} \approx Normal(100,20), sn_{qu} \approx Normal(100,20), sn_{wt} \approx Normal(100,20)$						
$m_{pr}$	$b_{pr}$	$E_{pu}^{Cu}$	$p_{pr}$	$w^{Cu}$	$q^{Cu}$	$\bar{Z}_{pr}^{Cu}$
1	55	2965199	14%	44.28	78742.6	209100.75
$m_{pr}$	$b_{pr}$	$E_{pu}$	$p_{pr}$	$w$	$q$	$\bar{Z}_{pr}$
Up to 10% increase in $E_{pu}^{Cu}$						
1	30	3253355	20.3%	29.66	80042.8	315129.75
2	35	3216535	19.4%	31.94	79980.8	300324.75
Up to 15% increase in $E_{pu}^{Cu}$						
2	25	3315798	21.5%	25.76	80452.2	336565.5
$sn_{pc} \approx Normal(50,20), sn_{qu} \approx Normal(100,20), sn_{wt} \approx Normal(100,20)$						
$m_{pr}$	$b_{pr}$	$E_{pu}$	$p_{pr}$	$w$	$q$	$\bar{Z}_{pr}$
1	55	3269017	20.5%	28.138	80181.2	320075.25
Up to 5% increase in $E_{pu}^{Cu}$						
1	40	3370837	22.6%	24.031	80769.5	355985.25
2	45	3409156	23%	24.9	81310.7	365640
Up to 10% increase in $E_{pu}^{Cu}$						
2	30	3577857	26.8%	20.911	81933.9	429380.25
Up to 15% increase in $E_{pu}^{Cu}$						
1	20	3734705	30.5%	19.581	82417.6	489797.25
2	25	3693452	29.4%	19.705	82423.6	472299
$sn_{pc} \approx Normal(150,20), sn_{qu} \approx Normal(100,20), sn_{wt} \approx Normal(100,20)$						
$m_{pr}$	$b_{pr}$	$E_{pu}$	$p_{pr}$	$w$	$q$	$\bar{Z}_{pr}$
1	55	3344799	29.9%	1215.957	73889.1	428025.75
Up to 15% increase in $E_{pu}^{Cu}$						
1	10	3740099	30.4%	19.669	82609	489765.75
$sn_{pc} \approx Normal(100,20), sn_{qu} \approx Normal(50,20), sn_{wt} \approx Normal(100,20)$						
$m_{pr}$	$b_{pr}$	$E_{pu}$	$p_{pr}$	$w$	$q$	$\bar{Z}_{pr}$
1	55	3379488	22.5%	63.126	81050.1	356253
Up to 5% increase in $E_{pu}^{Cu}$						
2	20	3461783	24.4%	22.514	81340	387516.75
Up to 10% increase in $E_{pu}^{Cu}$						
1	15	3585602	27.4%	20.405	81637.3	436231.5
2	15	3656515	28.6%	19.67	82251.8	458769.75
$sn_{pc} \approx Normal(100,20), sn_{qu} \approx Normal(150,20), sn_{wt} \approx Normal(100,20)$						
$m_{pr}$	$b_{pr}$	$E_{pu}$	$p_{pr}$	$w$	$q$	$\bar{Z}_{pr}$
1	55	3472392	24.5%	61.415	81472.5	390399
Up to 5% increase in $E_{pu}^{Cu}$						
2	15	3693851	29.3%	19.451	82446.7	472188.75
$sn_{pc} \approx Normal(100,20), sn_{qu} \approx Normal(100,20), sn_{wt} \approx Normal(50,20)$						
$m_{pr}$	$b_{pr}$	$E_{pu}$	$p_{pr}$	$w$	$q$	$\bar{Z}_{pr}$
1	55	3202350	18.7%	35.48	80234.7	291268.5
Up to 5% increase in $E_{pu}^{Cu}$						
1	35	3286207	20.7%	26.496	80456.6	324012.75
2	35	3301422	21.2%	25.763	80356.2	331651.5
Up to 10% increase in $E_{pu}^{Cu}$						
1	25	3463497	24.5%	22.129	81324.3	388430.25
Up to 15% increase in $E_{pu}^{Cu}$						
1	20	3601881	27.7%	20.413	81720.3	442106.25
2	20	3655887	28.7%	19.681	82146.3	459777.75

values of  $\frac{1}{w}$  and  $q$  are normalised. The outputs are presented in Table 7.

When the values of  $w$  and  $q$  in Table 7 are plotted and Constraints 3.4, 3.6, 3.8, 3.13 are not considered, Figure 6 is obtained. As seen, in this case, the solution with  $m_{pr} = 2$  and  $b_{pr} = 15$ , which is shown in black, dominates the others. Whereas for this solution the increase in  $E_{pu}$  is more than 15% compared to  $E_{pu}^{Cu}$ .

The Figure 7 is formed when a maximum increase of 10% relative to  $E_{pu}^{Cu}$  and Constraints 3.6, 3.8, 3.13 are applied. As seen, in this case, the solution with  $m_{pr} = 2$  and  $b_{pr} = 30$ , dominates the others, which is shown

in black. As seen in Table 7, the solution with  $m_{pr} = 2$  and  $b_{pr} = 20$ , dominates the other, even when a maximum increment of 15% is applied relative to  $E_{pu}^{Cu}$ .

Table 8 summarises the results of a similar analysis for different values of  $sn_{qu}$ ,  $sn_{wt}$ ,  $sn_{pc}$ . In this table, Constraints 3.4, 3.6, 3.8, 3.13 are included. For each upper limit of  $E_{pu}$ , only valid and non-dominated solutions in Constraints 3.6, 3.8, 3.13 are given in this table. Some upper limits for  $E_{pu}$  are not given because there are no solutions that fit all constraints for them. It seems that in all cases, the government can reduce payments

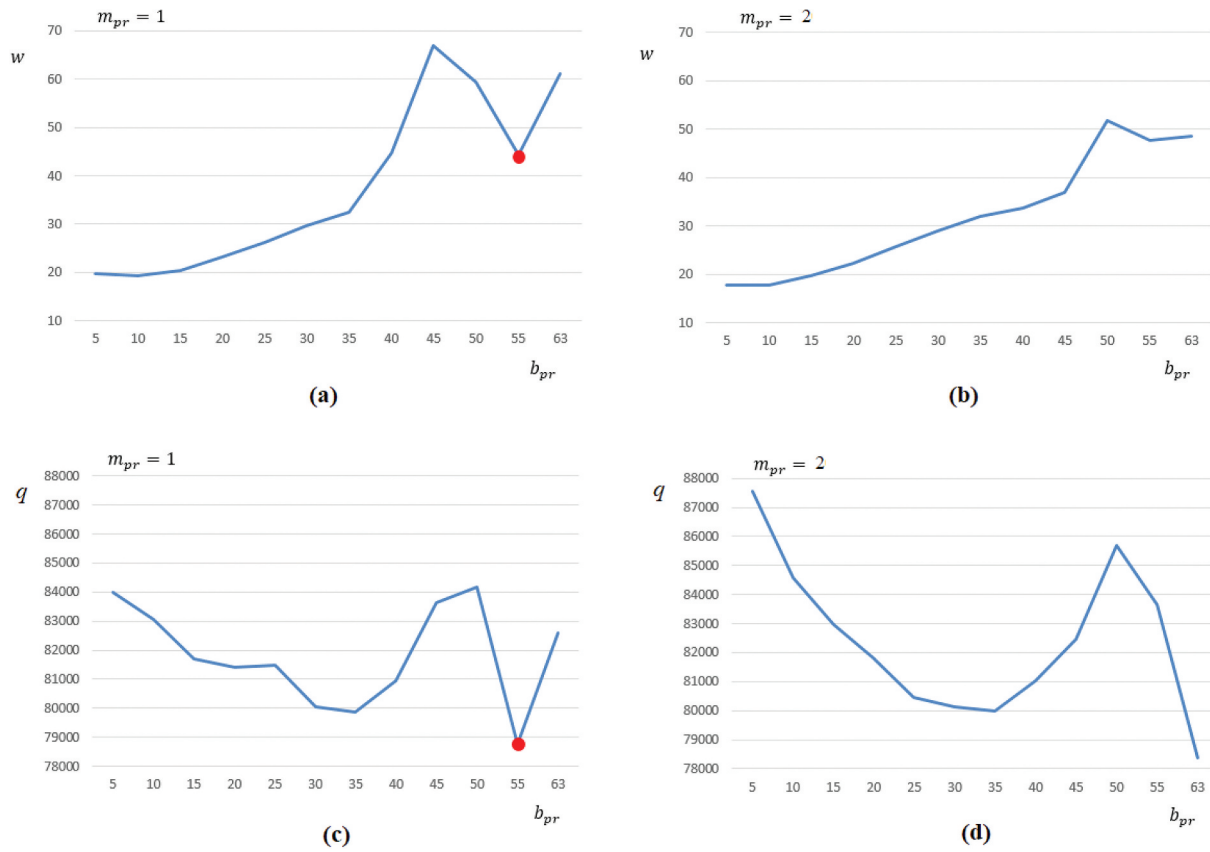


Figure 8. wand q according to different payments values and capacities.

by providing more subsidies for patients going to private hospitals. It is possible to do this with reasonable increases in public expenses. In this case, q grows, and w declines. Furthermore, the demand for public and private hospitals becomes more balanced, which is desirable in terms of resectorization. Furthermore, the profits of private hospitals alike become greater, which shows that it is plausible for them to accept the contract.

As seen in Figure 8, there is no linear relationship between  $b_{pr}$  and the components of the objective function. Therefore, simulation is a suitable tool for the analysis of this situation. The results of base case parameters are marked with a red circle in Figure 8. Diagrams of  $E_{pu}$  are similar to q.

As in the case study, the units of  $b_{pr}$ ,  $E_{pu}$ ,  $\bar{Z}_{pr}$  are Turkish Lira (TL), while w is in minutes. q is the defined total

Table 9. Results for the case that processing times are according to the Gamma distribution.

$m_{pr}$	$b_{pr}$	$E_{pu}$	$b_{pr}$	w	q	$\bar{Z}_{pr}$
2	63	4136426	40.10%	57.95	84906.2	656999.25
2	55	4538426	49%	56.00	86370.2	804923.25
2	50	4153544	41.20%	47.82	84398.6	669615.00
2	45	4435364	46.70%	55.85	85949.6	767501.25
2	40	4312000	43.80%	47.98	85629.4	720676.50
2	35	3540713	28.10%	31.95	81779.3	448406.30
2	30	3471632	26.00%	29.01	82109	416544.00
2	25	3462167	26.20%	25.98	81666.5	417583.50
2	20	3452752	26.30%	23.00	81277	418056.00
2	15	3703264	31.40%	20.00	82609.6	505578.75
2	10	4146321	40%	17.95	85037.7	659582.25
2	5	4672836	51.10%	<b>17.89</b>	<b>87505.2</b>	847227.75
1	63	3608777	35.90%	1641.99	76752.5	531912.75
1	55	3487304	36%	1415.93	73682.6	516336.00
1	50	3968566	38.20%	243.92	82820.2	611576.25
1	45	3375173	33.70%	1533.30	73172.3	476205.00
1	40	3310926	23%	41.02	80977.2	363466.50
1	35	3550512	28%	67.35	82092	448941.75
1	30	3478279	26.90%	37.69	81423.1	426860.25
1	25	3404637	25.10%	27.49	81283.5	398337.00
1	20	3450497	25.80%	24.00	81705.5	412386.00
1	15	3643328	29.80%	21.14	82653.8	480615.00
1	10	3828947	33.70%	19.94	83478.5	547269.00
1	5	4043136	37.80%	20.65	84736.2	620790.00

- Up to 15% increase in  $E_{pu}^{Cu}$
- Up to 10% increase in  $E_{pu}^{Cu}$
- Up to 5% increase in  $E_{pu}^{Cu}$
- Results that violated constraints
- Current state

quality level received by all patients and has no units.  $m_{pr}$  is the number of the examination team in private hospitals.

As mentioned before, the Normal distribution is used for the examination times in the case study, but in the literature, it is stated that such process times can be according to the Gamma distribution (Muralidhar et al., 1992). To show that the results are similar across different distributions, processing times are simulated over Normal(5,1.5) and Normal(4,1.5) distributions. Using the obtained values in the Input Analyser software, the most suitable Gamma distribution is obtained. In this way, the distributions closest to Normal(4,1.5) and Normal(5,1.5) can be transformed to  $-11 + \text{Gamma}(0.59, 25.2)$  and  $\text{Gamma}(0.52, 9.76)$ , respectively. It should be noted that since the p-value of this inference is less than 0.005, it is not considered statistically significant and this is used just to show that conceptually similar results will be obtained, with different distributions. The corresponding results are shown in Table 9, whose waiting times are not similar to those in Table 6 because as mentioned before the process of acquiring Gamma distributions is not statistically meaningful. It should be mentioned that, if a negative processing time is generated, the Arena software discards it.

According to the results in Table 9, it is possible to improve the objective function with up to 10% and 15% increments relative to  $E_{pu}^{Cu}$ .

## 6. Conclusion and future works

In this study, simulation-based optimisation is used to solve a problem that for the first time in the literature on healthcare management is modelled by combining resectorization and contracting between government and private hospitals. The contract includes the value of payments and additional capacity support by the government for private hospitals. This forms a base for the cooperation of the public and private sectors (Kaya, et al., 2020; Teymourifar, et al., 2021). In the proposed model, there are private and public hospitals with different characteristics in a regional healthcare system. In the current state of the system, although the payments are low in public hospitals, waiting times are high and the quality perceived by patients is low. On the opposite, in private hospitals, payments are high, waiting times are low and perceived quality is high. This is a general system that is valid in some countries. The healthcare system in Turkey can be given as a concrete example of this situation. In addition, we presume that private hospitals are more accessible. In the literature, it has been determined that some of the patients who in the current state of such systems go to public hospitals, will prefer private ones when there is an affordable price. This matter

can be also socially beneficial because more people go to private hospitals, they get better quality services, and the demand for hospitals becomes more balanced. One of the possible ways to make the prices more affordable in private hospitals is that the government gives more subsidies to the patients who go there, which is considered in this study. For this aim, the government prepares a new contract and recommends it to private hospitals (Kaya, et al., 2020; Teymourifar, et al., 2021).

One of the most important novelties in the study is the defined objective function, which is a bi-objective one and evaluates the system considering waiting times and quality. It measures the accessibility of healthcare units in terms of time and quality. In previous studies that analysed similar systems, only the waiting time of patients for examination at the hospital was considered, and the time to reach the hospital was ignored. This issue is closely related to the topic of resectorization, which has not been addressed from this perspective before. For the first time in the literature of healthcare management, contract mechanisms are combined with the concept of resectorization to improve the objective function. In this study, the meaning of sectorisation and the necessity of resectorization can be explained as follows: each hospital and the patients that prefer it can be considered as a sector. In the current situation, many patients prefer public hospitals because they offer more affordable prices. However, it has been reported in the literature that in such systems, many patients who go to public hospitals will prefer private ones because of the high quality, if they offer a more affordable price. Besides, we assume that some of the patients who go to a public hospital in the current situation have a private hospital nearby. Resectorization is done by the government to balance accessibility to healthcare services, both in terms of time and quality. One of the most important tools of the government for this purpose is a contract mechanism. The Government uses this tool to provide more affordable prices by giving more subsidies to patients going to private hospitals. Furthermore, the government offers support to increase the capacity of private hospitals that they may accept or reject. Therefore, contracts are not mandatory orders imposed by the government. In this study, we only analyse the case where all private hospitals accept the contract. We demonstrate that when private hospitals accept this, they can increase their own profits and improve the objective function. In addition, when more people go to private hospitals, the crowdedness in public hospitals decreases, which is a desirable situation.

The experimental results section is designed based on the data from a previous study, with some revisions (Kaya, et al., 2020). Some of the parameters of this work do not exist in the mentioned case study, so they are generated. For

example, patients' sensitivities to quality, and waiting times are added. Besides, the time of patients reaching the hospital is taken into account. Although a case study is used, the presented model and results are generalisable and it is applicable to analyse other similar systems. For example, in some countries, there is no payment in public hospitals. This situation can be handled by defining the payment in public hospitals as zero in the designed simulation model.

The results of the study managerial can be summarised as follows: Balancing the demands of health units and increasing accessibility to high-quality health services is socially beneficial. Thus, designing public policies for these aims deserves to be among the goals of governments. These objects can be modelled based on the concept of resectorization. A contract can be used as a base for the public and private sectors to achieve goals. With a suitable contract, it is possible to reduce the payments of patients in private hospitals. In this case, more people go to the private hospital and get better quality services. The demands of public and private hospitals become more balanced, which can be interpreted as a part of resectorization. Furthermore, the profits of private hospitals can increase. Therefore it is possible to say that this matter is beneficial for society. The contract proposed by the government may seem authoritative, but in fact, it is just a recommendation that may not be accepted by private hospitals. However, according to the results of this study, the adoption of the contract can be beneficial for both private hospitals and patients. Because the accessibility of patients to quality health care boosts and at the same time, the profit of the private hospital increases. On the other hand, there may be a growth in public expenditures, which can be managed by defining appropriate upper limits. In summary, in this study, the feasibility of resectorization with an appropriate contract between public and private hospitals is demonstrated, as a result of which access to quality health care and the profit of private hospitals increase. Moreover, it is indicated that the cooperation of the public and private sectors for social goals will be beneficial and the contracts lay the ground for this aim.

Perceived quality by patients and waiting times are treated as two independent variables in this study, although they are actually interrelated. In future studies, it is planned to conduct a more comprehensive study on this subject.

Private hospitals can decide about their own capacity and quality (Teymourifar, et al., 2021). In particular, if the pricing decisions by private hospitals are included in the model, competitive situations occur. It is planned to analyse such situations in the future. In this study, there is an assumption that private hospitals are more accessible to patients than public ones, which can be interpreted as a limitation. A more general spatial situation can be analysed in future studies.

For solving the model, exact methods can also be employed (Kaya, et al., 2020; Teymourifar, et al., 2021), but this makes the solution more complex. Simulation-based optimisation seems to be more flexible for solving complicated models (Kaya, et al., 2020).

In the designed simulation model of this study, operations in hospitals are assumed to be a single process as an examination. Therefore, many operations that take place in a hospital are overlooked. One of the most important shortcomings of this is that capacity decisions cannot be analysed in detail. Moreover, capacity increase in health centres may not be easy, since there are usually constraints for this. In future studies, operation management objects in hospitals are planned to be included in the model.

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## Disclosure statement

No potential conflict of interest was reported by the author(s)

## ORCID

Aydin Teymourifar  <http://orcid.org/0000-0002-0285-0266>

## Supporting Information

The developed model in the Arena, defined scenarios in the Process Analyser and details of the obtained results are accessible to readers via the email address of the corresponding author as well as the following public link on GitHub: <https://github.com/aydinteymourifar/Resectorization-Simulation-Files>

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